

■ spotlight

June 2010 Vol. 43 No. 6



MY LIFE.

A monthly publication spotlighting top producers of American Income Life and National Income Life



Roger Smith

President & CEO
AIL & NILICO

The World's Greatest City and the World's Greatest Company

I've just unpacked my bags from the annual Convention in New York. To quote David Letterman's announcer, "New York is the greatest city in the world." So it was only fitting that the World's Greatest Company convene there! I trust everyone who attended had a fantastic time in the Big Apple. It was terrific honoring those of you who qualified for Convention.

Seeing the Statue of Liberty from the aircraft, I felt such a surge of pride and gratitude, it made me catch my breath. No icon represents the freedom and opportunity that is America more than Lady Liberty. No city epitomizes the diversity, the determination and resilience — the grit — that is synonymous with the American people more than New York City.

There were so many terrific experiences at this year's Convention. Who could ever forget the energetic dancing of Team USA Red vs. Team USA Blue during the awards show, the "Wicked" performance on Broadway, and some of you getting to meet a few of the contestants from the latest "Survivor" season at our hotel? Then there was the fabulous food, our singing to Scott's Black-Eyed Peas video at the general session, and hearing OPEIU President Michael Goodwin speak. It was a blast! Spending time with the top producers of this great company is an experience that no one can forget. New York was one for my life's book — and I hope, yours.

As I've said before, we are in control of the next chapters of our lives. This year is half over; how is your 2010 chapter looking? Are you hitting your 2010 goals? Are you making an impact on those around you?

As you focus on the second half of 2010, I hope you are on target to qualify for next year's convention. If you are slightly off the pace, I encourage you to "get writing" so you can join us for our 2011 convention at the incredible Miami Beach Fontainebleau Resort.

To those of you who attended, I hope you'll make Convention an annual event in your careers. You know what it takes to qualify for convention, so I trust you're already well on your way for a repeat performance.

Now, it's time for all of us to get back to work pursuing our goals. I challenge you to set the bar a bit higher for the second half of the year. I hope you plan to make next year's convention a stop on our journey to \$250 million.

Yes, the goal of \$250 million is within our grasp, and \$500 million is not far behind that. Every single indicator, every single arrow is pointing up. And all of that is because we decided to write this chapter of growth. The American Income story with your lives woven into the book is a miracle!



American Income Life Insurance Company has been meeting working families' needs for over half a century. We are a leader in the union insurance market and are totally committed to meeting the needs of union members through personal one-on-one service and complete Home Office customer support. You can count on AIL to do what it says it will do.

Spotlight

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SGA CAREER TRACK

New Markets Opening & Expanding

There is a growing need for ambitious leaders.

AIL/NILICO is looking for MGAs and GAs wanting to pursue the SGA Career Track. If you are interested, speak to your SGA, then send an e-mail to: futuresga@aillife.com.

TOTAL BONUSES PAID OUT

This month AIL and NILICO paid a total of \$1,767,032 in bonuses. For more information on the monthly bonuses, turn to Page 4.

Total: \$1,767,032

REQUIRED RETENTION RATE

Effective Jan. 1, 2010, to be eligible for bonuses and be featured in *Spotlight*, Producers must meet the required Retention or the minimum Net to Gross. Net to Gross varies based on bonus guidelines and is used only during the Producer's first eight months. The rates listed below are for *Spotlight* recognition only.

Retention: 68.0%
Net to Gross: 78%

DATE TO REMEMBER

Wednesday, July 28, 2010, all business and PR credits must be at Home Office to count for July production.

FOUNDER'S CLUB May 2010 Qualifiers

Outstanding Producers & PR Representatives:



Lesina Ah Sue
Steve Friedlander
2nd Qualification
\$75,750 Net ALP
81.9% Ret



Ross Ewen
Scott Rehberg
3rd Qualification
\$52,315 Net ALP
89.1% Ret



Brock Lampee
Altig-Orlovic
4th Qualification
\$69,217 Net ALP
81.8 % Ret



Max Quasem
Cohen-Cohen
19th Qualification
\$67,041 Net ALP
84.6% Ret



Ryan Kendl
Altig-Orlovic
1st Qualification
\$64,982 Net ALP
83.1% Ret



Lily Tchen
Cohen-Cohen
10th Qualification
\$81,788 Net ALP
89.0% Ret



Scott Hanna
Williams-Zophin
2nd Qualification
\$51,152 Net ALP
77.9% Ret
April Qualifier



BONUS

PG. 04



LEADERSHIP ACADEMY

PG. 07



ANNIVERSARIES & PROMOTIONS

PG. 08



DIRECTORS OF THE MONTH

PG. 10



2010 CONVENTION NEW YORK

PG. 12



LOOK FOR ME!

LOOK FOR THE ASTERISK

The asterisks, shown throughout the magazine, indicate that place will be a year-to-date award winner. The Producers, who will be recognized at the 2011 Awards Presentation, are: the top SGA from each category based on the percentage of Net ALP objective, the top two PR Representatives from each category, the top two RGAs, the top five MGAs, the top five GAs, the top SA, and the top ten Individual Producers. You can view the 2011 Convention Qualifications online at www.aillife.com or www.nilife.com. Check your production! If there is an asterisk by your position, you could be on your way to Miami, staying at the fabulous Fontainebleau Resort, and appearing on stage! The convention will be held May 30 - June 2, 2011.

LEADERSHIP BONUS

Qualifier	Amount	SGA
Stephen Hill	\$25,349.52	Steve Friedlander
Ben Halali	18,868.01	Jatoft-Foti
Taina Lameko	16,716.87	Steve Friedlander
Lorenzo Lameko	11,036.64	Steve Friedlander
David Ackerman	10,419.13	Eric Giglione
Karen McQuoid	10,014.97	Steve Friedlander
Stephen Jubrey	8,688.00	Oldham-Bianchi
Kevin Davis	8,607.69	Williams-Zophin
Tiffany Roland	8,362.75	Altig-Orlovic
Bobby Gujral	8,135.24	Altig-Orlovic

WORLD'S GREATEST BONUS

Qualifier	Amount	SGA
Dustin Dunbar	\$4,757.19	Alt-Orl-Venekamp
Helen Dellavalle	4,285.52	Eric Giglione
Ann Wainit	4,127.05	Altig-Orlovic
Christopher Anene	3,972.36	Laura Fisher
Lily Tchen	3,797.15	Cohen-Cohen
David Jackson	3,608.75	Scott Sonnenberg
Pamela Furuya	3,590.51	Altig-Orlovic
Brock Lampee	3,565.69	Altig-Orlovic
Maria Rocha	3,268.83	Jatoft-Foti
Mapa Vaki	3,203.92	Steve Friedlander

REINSTATEMENT BONUS

Qualifier	Amount	SGA
Sami Mogannam	\$5,541.03	Jatoft-Foti
Nabil Spahi	2,426.94	Eric Giglione
Richard Walus	2,026.52	Bob Olson
Frank Kolligian	1,679.02	Slav Bitman
Lance Martin	1,585.59	Surace-Smith
David Higa	1,440.45	Cohen-Cohen
David Garbarskiy	1,427.31	Theodore Pappas
Rudi Camenzind	920.73	Chris Hernandez
Glyn Hurst	800.74	Matt Henderson
Steven Lucero	778.05	Jatoft-Foti

Bonus Total: \$1,767,032



Rob Falvo

Senior Vice President
of Field Operations

A Few Tips to Help You Thrive at AIL/NILICO

Regardless of what's happening outside of their agencies — with the economy, other businesses, or other people — American Incomers must ensure their own vision and clarity. They must navigate the common challenges, the ups and downs which come with entrepreneurship. The excitement and creativity of challenge, and the satisfaction that comes with persevering through challenge are some of the reasons that most successful American Incomers opt for, and ultimately prefer, controlling their own destiny.

The experience can seem somewhat isolating and even overwhelming at times. It helps to shore up the toolbox with helpful planning, guidance and resources. Here are several tips to help you THRIVE.

- **Know what you're doing, and why.**

All of us get into our ruts and routines. Unfortunately, old ruts and routines can become like old shoes that never fit well and need to be replaced. Take time at least once a year for a major bird's eye view of your business and career. Then do check-ins at least once a quarter. Gauge whether you're still on track with an authentic, meaningful vision.

- **Strengthen and master your mindset.**

Mindset management practices can help create a valuable "stress buffer." It can increase the likelihood of good decision-making, more positive relationships, better communication, skillful authenticity — and a greater capacity to gracefully navigate the inevitable challenges you will encounter in your career.

- **Learn to see possibility and meaning.**

Optimistic thinking and learning to find meaning in both peaks and challenges improves not only your experience of your life but your health as well. Your thinking is magnetic, which means that your situation reflects your thinking (and perhaps vice versa).

Optimistic thinking isn't the natural path for many people, particularly those whose gifts are more critical-thinking or who are undergoing challenges without having expanded their "stress buffer." Successful American Incomers benefit from being able to see the possibilities. They find meaning in everything from self-employment itself to the myriad of individual experiences and challenges it brings.

- **Build a network of guides and peers.**

No man (or woman) is an island; yet quite a few people feel isolated from time to time. Some leaders feel isolated more frequently. There are steps you can take to lessen such isolation and create a supportive community with kindred spirits. They range from scheduling coffee or lunch with others with whom you have things in common (similar business situations, other interests), to networking by email with peers who may not live in your region. Many successful people in our company persevere and develop friendships with other successful people, join professional organizations and have an informal board of advisors to whom they can turn for more specific guidance throughout the year. Create the type of support network that works best for you.

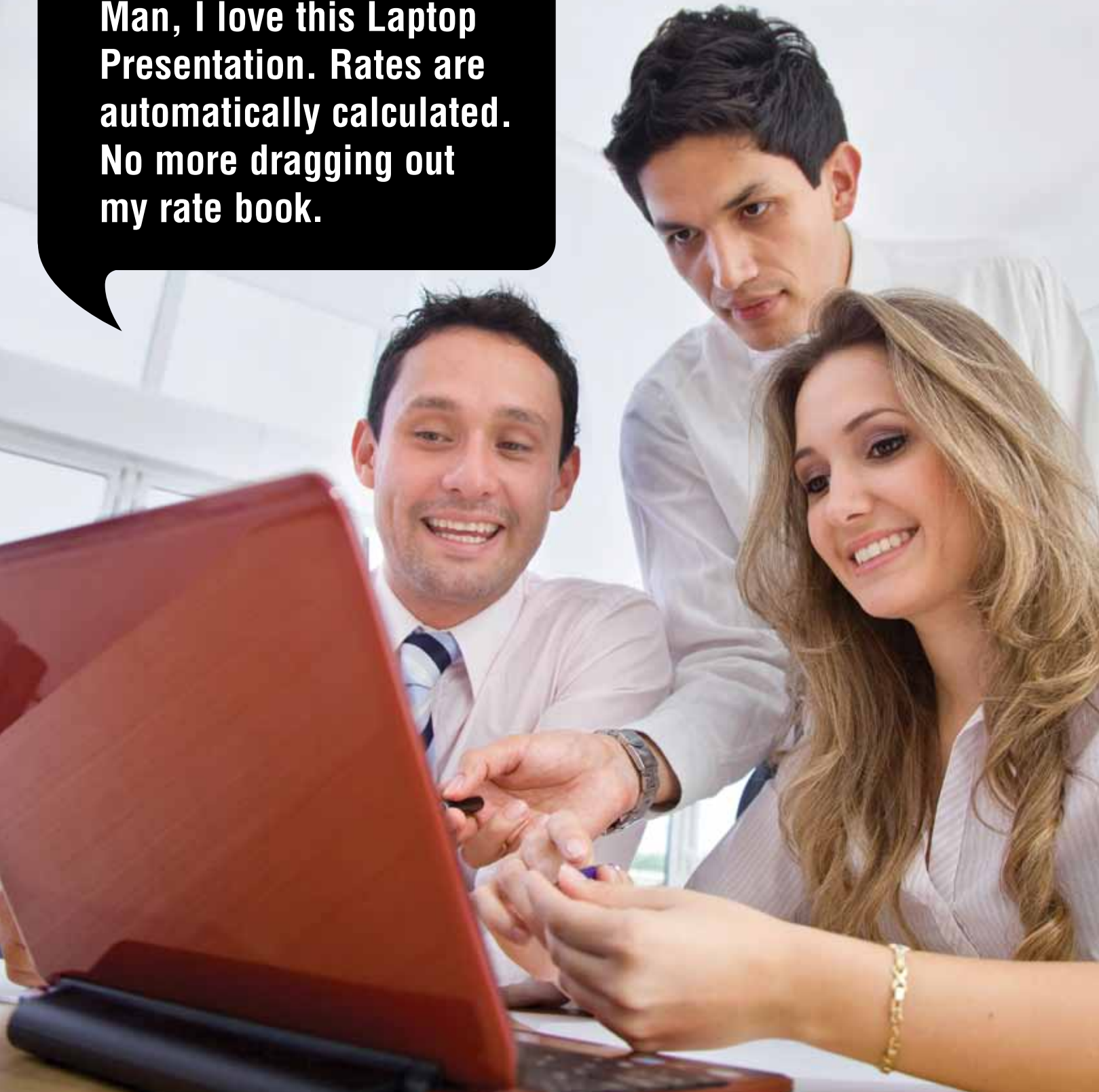
- **Refine your communication skills.**

Just about everything we do — recruiting, sales, customer service, management — involves communication. Most people think they're excellent communicators. Most surveys show that good communicators are at a premium, which means that most people have mediocre (or worse) communication skillfulness. You can improve your communication skillfulness. Listening well, speaking clearly, ensuring good intentions, not assuming, asking good questions — all are elements of effective, skillful communication, and all can easily be learned and practiced.

- **Take care of yourself.**

One straight-to-the-point saying reminds us that we get out of something what we put into it — garbage in, garbage out. Why then, do so many people neglect their own development, and their mental, spiritual and/or physical wellness? Some people actually seem embarrassed to be taking care of themselves, like it's some selfish luxury. It makes sense to have a spiritual or philosophical practice, to get good nutrition, to drink enough water, to get enough exercise of a type we enjoy. Take time away from work to relax and allow some space for new ideas, new momentum, and new possibilities to emerge.

Man, I love this Laptop Presentation. Rates are automatically calculated. No more dragging out my rate book.



A better way is coming!
The new Laptop Presentation.

More details to come.



LEADERSHIP ACADEMY

American Income Life and National Income Life's highest priority is excellence in leadership education in a changing business environment. To that end, the Company trains its future leaders in a special Leadership Academy.

The AIL/NILICO Leadership Academy is designed to prepare individuals for significant contributions to both our Company and society itself.

As management consultant Peter Ferdinand Drucker observed, effective leadership — and the training that goes with it — consists of lifting a person's vision to higher sights, the raising of a person's performance to a higher standard and the building of a personality beyond its normal limitations.

Leadership 101: The Fundamentals of Agency Building, led by Domenico Bertini, was held June 8-10. The Power of Personal Recruiting, The Magic of Thinking Big, and Benchmarks for Quality Production were only three of the many topics covered.

The class is only held three times a year, and is required for promotion to MGA. The next scheduled session of Leadership 101 will be Sept. 14-16. If you want to be part of "the triangle of success," get with your SGA today!

"Leaders don't force people to follow — they invite them on a journey."

– Charles S. Lauer

For further inspiration, visit www.ailacademy.com



■ Anniversaries

29 Years of Service
Bert Feldman, Agt

28 Years of Service
George Farenthold, PR

20 Years of Service
John McCreary, MGA

18 Years of Service
Richard Case, PR

17 Years of Service
Patrice Amador, Agt

16 Years of Service
Brian Traboulay, SGA

15 Years of Service
Cheryl Cook, PR
John Hancock, Agt

14 Years of Service
Sandra Knapp, PR
Patrick Parisi, Agt

12 Years of Service
Preeti Sahgal, RGA

11 Years of Service
Julie Aprahamian, Agt
Gregory Engrav, SGA
James Schneider, Agt

10 Years of Service
Lorena Barriere, Agt
Lisa Hinton, GA
Elizabeth Hodgson, SA

9 Years of Service
Susan Bergh, MGA
John Bulecza, MGA
Volodymyr Derevyanyy, RGA
Cindy Furer, SGA
Tracy Haden, MGA
Christopher Hernandez, SGA
Meneluo Perakis, GA
Cas Robinson, PR
Jeremy Welch, MGA
Matt Wolfanger, SGA

8 Years of Service
Robert Boyer, Agt
Chad Deley, SGA
Daniel Potilechio, Agt
Elaina Sinner, SGA
Yvonne Zarathustra, MGA

7 Years of Service
Samson Adelufosi, Agt
Steven DiChiaro, SGA
William Gordon, Agt
Laura Mackin, PR
Anthony Mele, Agt
Crystal Reeves, Agt

6 Years of Service
Nicholas Engrav, MGA
Rita Haidinger, GA
Michael Laramie, RGA
Randy Teyssier, SGA

5 Years of Service
David Guzman, Agt
Alina Latinsky, PR
Natalie Linker, MGA
Jared Mlinarich, MGA
Alan Silverman, MGA
Ryan Tucker, MGA

4 Years of Service
Daniel Armstrong, RGA
Jason Ihle, PR
Michael LiBassi, SGA
Mathew Mealey, MGA
Jenny Sample, Agt
Michael Sheets, MGA

3 Years of Service
Lawrence Broniszewski, Agt
Robert Granzow, Agt
Andrew Gursky, Agt
Danielle Jankowski, MGA
Dmitriy Kagan, Agt
Brian Lee, MGA
Dewey Lewis, GA
Timothy Matteson, SGA
Jennifer Mitchell, MGA
Richard Sprigg, GA
Hunter Szoka, SGA
Lori Vaughn, PR
Timothy Velky, MGA
Daniel Walton, GA
Brian Wolchok, Agt
Michael Yoxtheimer, Agt

2 Years of Service
Mercedes Ayala, Agt
Caleb Douce, MGA
Lima Drysdale, SA
Robert Dunn, PR
Rosemary Fleming, GA
Mark Harhager, Agt
Chris Johnson, SA
Jesse Lawson, RGA
Ernesto Magat, MGA
Olivia Mahieu, Agt
Adrena McCreary, MGA
Adrian Moye, SA
Sheila Murphy, MGA

Jandar Naloev, MGA
Allen Nelson, MGA
Jay Newsome, MGA
Travis Norman, MGA
Michael Rice, Agt
Steven Rotherforth, Agt
Heidi Schollmeier, PR
Kilisimasi Sega, MGA
Thomas Vena, MGA
Charles Wachuku, Agt
Jack Wang, Agt
Roger Weisman, SA

1 Year of Service
Christopher Ammons, GA
Georgia Anagnostopoulos, Agt
Jonathon Bailey, GA
Shannon Bennett, PR
Paul Boutwell, SA
Kimberly Brown, Agt
Edward Corbett, GA
Tiffany Cummings, GA
Gian-Paolo Di Berardo, Agt
Amit Dogra, Agt
Loretta Ekeroma, SA
Brett Engelson, Agt
Javier Esquivel, SA
Pamela Furuya, MGA
Joseph Gabriel, Agt
Juana Gallo, Agt
Amandeep Gill, Agt
Teresa Guthrie, Agt
Hasan Guyon, Agt
Elliot Haynes, Agt
Bryant Hendley, Agt
Charlotte Hill, MGA
Eda Johnson, Agt
Garrett Jones, MGA
Josh Juggassar, GA
Silia Kuka, Agt

Michael Kyatt, MGA
Brianna Laidlaw, Agt
Pelenatete Lamsam, Agt
Joseph Lasalle, MGA
Marion Magat, Agt
Katie Massart, Agt
Brook Meeks, SA
Ginger Mele, Agt
Curtis Moreland, RGA
Sylvia Myers, Agt
Valeriy Narodetskiy, Agt
Tyllie Newman, Agt
Rosezita Niwha, Agt
Samuel Peacock, GA
Jacob Pkipala, MGA
Shirley Post, Agt
Howard Price, MGA
Christina Reil, Agt
Ronald Rennich, SA
Lisa Richardson, Agt
Jason Ryan, SA
Lawrence Schmidt, Agt
Tuai Semau, Agt
Willem Sizoo, Agt
Bubba Sosby, SA
Sherri Stoklasa, SA
Layla Strange, Agt
Jerry Sullins, SA
Samvel Tigranyan, Agt
Ronald Trombetta, MGA
Fale Uisa, Agt
Vaipou Vaoga, Agt
Odessa White, PR
Adam Zlupko, MGA

■ Promotions

REGIONAL GENERAL AGENT
Damien Cannaday
Robert Chobor
Tyrone Conard
Kevin Davis
Kevin Ishikane
Cesar Mendoza
Curtis Moreland
Mark Neilson
James Palmes
Bonnie Williams

MASTER GENERAL AGENT
Jessica Amico
Stephen Archer
Daniel Bauer
Janet Bingham
Sharon Brenner
Ahmad Chaudhry
Nicholas Collins
Ammon Cunningham
Scott R Davis
Whitney DeLong
Richard Evans
Pamela Furuya
Arlene Grosso
Jonathan Howard
Glyn Hurst
Henry Ingraham
Joshua Jackson
Brent Leathers
Randy Lee
Richard Luzaich
Geetangali Mahabir
Joseph Moore
William Myatt
Fritznel Octave

Todd O'Neill
Gleb Ostrovsky
Kurt Papenhausen
Scott Patterson
Simon Rolland
Jose Rubio
Rafael Sawin
Norman Sellen
Peer Shmelzermoratin
Sherri Stoklasa
Shalaah Watson
Christopher Weglarz
Bradley Weigand
Jessica Wilhite
Christopher M Williams
Nicholas Wolle
Michael Yip

60% GENERAL AGENT
Brock Bode
Matthew Cisneros
William Doby
Juanita Fussell
Lidia Meglei
April Rodenborn
Thomas Soloweyko
Clinton Talbert
Kiet Truong
Jorell Washington

57.5% GENERAL AGENT
Ricky Bryant
Brian Ellison
Christian Fahey
Mark Graham

Christopher Hendrix
Alison King
Sanele Lafaele
Gil Legarte
Mark Liszewski
Reginald Nguyen
Shawn Reid
Michael Romeo
Jessica Santamarina
Preston Turner
Gregory VanSuch
Sunita Varghese
Brian Welsh

55% SUPERVISING AGENT
Arcenia Anthony
Chester Ash
Robert Bacon
Bradford Brummett
Daniel Cagle
Manuel Chavez
Melissa Gilroy
Luan Hajnaj
Serah James
Gracie Jasso
Ariana Jones
James Jordan
Zulema Kanan
James Kohout
Crystal Lara
Nathan Leininger
Keith Litterst
David Livingston
Timothy Mennefield
Matt Moore
Michael Phillips

Johnetta Platt
Paige Quezada
Yvette Rembowski
Shana Rogers
Lon Saunders
Alexis Smith-Byron
Jamie Solis
Kristi Tallant
Cynthia Trujillo
Erin Walden
Tabatha Williams
LeKendrick Wilson

52.5% SUPERVISING AGENT
Franklin Allen
Michael Benney
Kevin Bitter
Jodi Bohdal
Maureen Brunet-Forchilli
Matthew Byrnes
Shana Carletti
Kimimnick Cooper
Paavo Cymanow
Helen Dellavalle
Robert Drescher
Ryan Drummond
David Evans
Matthew Finney
Ahmad Germany
Earl Gibson
Jeffrey Guerette
Erik Guzman
Timothy Hooten
Sharena Howard
Sione Kanongataa
Kelley Kennedy

Bryan Kidd
Vanessa LaRose
Liam Lynch
Seini Mafi
Daniel McQuoid
Mathew Mosley
Maria Nightingale
Felicity O'Halloran
Gary Paluzzi
Nathaniel Patterson
Xiaoliang Peng
Gerald Prosper
Favian Ramos
Jesse Remby
Daniel Rollins
Kathy Satow
Marc Savini
Matiniu Scanlan
Robert Stelletello
Jamie Strahl
Jason E Taylor
Michael Wichelns
Jonte Wilson
Mark Ziemianski
James Zurlinden



■ Directors of the Month

Sales Director of the Month

Leaders growing leaders!

Domenico Bertini

Domenico had 49.1% Growth in May 2010 vs May 2009!
Congratulations on this awesome achievement.



PR Director of the Month

Leaders growing leaders!

Laurie Onasch

For her territories, Laurie had 2,089 increased leads!
Congratulations on this fantastic performance.



■ Direction



Debbie Ensted

Vice President
of Public Relations Field Operations



Same Time Next Year

Convention is like an annual family reunion. Each year, we look forward to seeing and getting together with everyone from across three countries. The New York Convention did not disappoint! It was fun and at times down right "Wicked".

There was definitely something for everyone, with entertainment which included the Rockettes, break dancers and a Broadway play. Of course, there was plenty of time for sightseeing, shopping and enjoying the restaurants of New York City.

Convention is such a motivating experience, especially during the awards ceremony. As we watched the 2009 award winners make their way to the stage, accept their well-deserved awards and listen to their heartfelt acceptance speeches, the possibilities of what could be were revealed.

For some of the Convention attendees, it may have been the realization that with just an extra push, they could be on stage during the next convention. For those attending their first convention, it was the excitement that they too could one day be accepting their own award. Experiencing convention creates a deeper understanding of the AIL/NILICO opportunity.

We are at the half-way mark to qualify for the 2011 Convention. This is a good time to review your personal goals and to ensure you are on track to qualify. It now may require that extra push to qualify for Convention or to be on stage in Miami at the Fontainebleau.

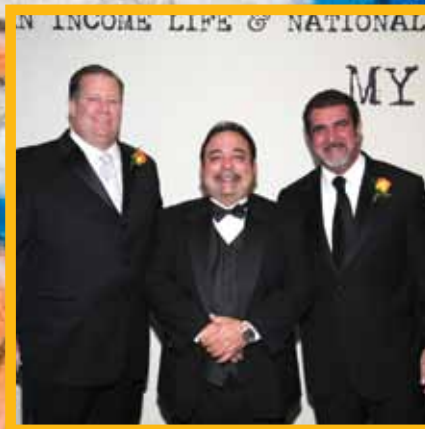
So how about it? Let's all reunite at the same time next year!



**MAKE SURE THE
GOOD GUYS WIN**



FIGHT BAD BLOGS
by writing one of your own
see the included insert for more information!



May 16-19 saw more than 1,000 AIL/NILICO qualifiers and their guests descend upon New York City for the 2010 annual convention at the Sheraton New York Hotel and Towers.

Of the 488 who qualified, 223 were first-time qualifiers. Some agencies brought fairly large delegations, including 53 qualifiers from the Jatoft-Foti Agency, 48 qualifiers from the Friedlander Agency and 63 qualifiers from the Altig-Orlovic Agency.

Convention-goers came for a taste of the Big Apple. Various qualifiers attended such events as the General Session, President's Club Reception and Dinner, Founder's Club Luncheon, First Time Qualifiers Reception, the welcome reception and awards presentation.

In addition to the fabulous dinners and receptions, participants were treated to a New York sightseeing tour, tickets to the Broadway musical "Wicked," and were able to meet and mingle with their peers. It was a first-class event all the way!

2010 CONVENTION NEW YORK



“It was our first time in New York. My wife and I had an awesome experience! Thank you, American Income, for making it a memorable one! My main point of reference was to see the Statue of Liberty. I have always said give me freedom and I will give you results.”
— Max Quasem, IP

“The best memory from Convention was the President's Club dinner when Roger, Scott Smith, Bob Falvo and all of the top producers from 2009 met and mingled. I couldn't believe how strong and incredibly driven our leadership is and the people surrounding them from the top down. I was able to become friends with every one of the top producers that night and it set the stage for the rest of the weekend. This was by far the best trip I've ever been on, and I can't wait for next year!”
— Amanda Beyersdorff, GA

“As a first time qualifier, the 2010 convention was an eye opening experience not only for me but for my significant other. While attending convention it reminded me of the opportunity that American Income has to offer. When returning back to work, I was motivated because of all the go getters I was able to surround myself with while attending convention. I'm looking forward to qualifying for the 2011 Convention in Miami, Florida.”
— Christopher Williams, MGA

“Attending my first convention really opened my eyes to the possibilities and opportunities that are available at American Income. Being surrounded by the most successful people in the company and hearing all of their stories showed me where my career can go. I look forward to attending all future conventions with AIL and everyone with the Arias Agencies.”
— Ronald Rennich, SA

Individual Producers



1. Helen Dellavalle
Edison, NJ



2. Ann Wainit
Honolulu, HI



3. Geetangali Mahabir
Minneapolis, MN



4. Dustin Dunbar
Sioux Falls, SD



5. Jeanette Henry
Plantation, FL



6. Mapa Vaki
Auckland, NZ



7. Fritznel Octave
Plantation, FL



8. Samson Adelufosi
Edison, NJ



9. Lily Tchen
Long Beach, CA



10. Yvonne Zarathustra
Rancho Cucamonga, CA



11. Filipo Havili
Auckland, NZ



12. Gil Legarte
Concord, CA



13. Matthew Byrnes
Edison, NJ



14. Ivana Ofakineiafu
Auckland, NZ



15. Ofa Tupouniua
Auckland, NZ



16. Pamela Furuya
Honolulu, HI



17. Brock Lampee
Portland, OR



18. Mathew Phillips
Auckland, NZ



19. Max Quasem
Los Angeles, CA



20. Amy Shui
Edison, NJ

IceBreakers

Sammy Dominguez
Riverside, CA
\$14,540 Net ALP
Natalie Linker MGA
Allan Jennings SGA

John Cypriano
Honolulu, HI
\$14,329 Net ALP
Catherine Minor MGA
Altig-Orlovic SGA

Susana Latu
Auckland, NZ
\$14,062 Net ALP
Norman Sellen MGA
Steve Friedlander SGA

An IceBreaker is a Producer who made his/her first sale in the last 2 calendar months. We will recognize all IceBreakers in the Top 20 Individual Producers list for the month, as well as the next Top 3 in this category.

May Production

Rank	Name	Net ALP	Net to Gross	Retention	MGA	SGA
1.	Helen Dellavalle	\$27,629	92		David Ackerman	Eric Giglione
2.	Ann Wainit	23,710	87		John Collins	Altig-Orlovic
3.	Geetangali Mahabir	22,786	93		Zachary Hart	Alt-Orl-Deley
4.	Dustin Dunbar	22,493		73.0	Todd Engelson	Alt-Orl-Venekamp
5.	Jeanette Henry	19,648	94		Kasali Kotun	Williams-Zophin
6.	Mapa Vaki	19,598	100		Taina Lameko	Steve Friedlander
7.	Fritznel Octave	18,852		83.9	Fritznel Octave	Williams-Zophin
8.	Samson Adelufosi	18,776		73.3		Eric Giglione
9.	Lily Tchen	18,371		89.0	David Iriye	Cohen-Cohen
10.	Yvonne Zarathustra	18,292		98.7	Yvonne Zarathustra	Cohen-Cohen
11.	Filipo Havili	18,195		73.6	Lorenzo Lameko	Steve Friedlander
12.	Gil Legarte	17,508	94		Christopher Stephens	Jatoft-Foti
13.	Matthew Byrnes	17,446	88		David Ackerman	Eric Giglione
14.	Ivana Ofakineiafu	17,408	100		Stephen Hill	Steve Friedlander
15.	Ofa Tupouniua	16,857	96		Norman Sellen	Steve Friedlander
16.	Pamela Furuya	16,819		86.8	Daven Hermosura	Altig-Orlovic
17.	Brock Lampee	15,843		81.8	Tiffany Roland	Altig-Orlovic
18.	Mathew Phillips	15,596	96		Simon Rolland	Steve Friedlander
19.	Max Quasem	15,518		84.6		Cohen-Cohen
20.	Amy Shui	15,457		75.0	David Ackerman	Eric Giglione
21.	David Jackson	15,444		90.0	David Jackson	Scott Sonnenberg
22.	Jesse Remby	15,426	98		Scott Davis	LaTonya Tucker
23.	Elias Hazen	15,365		77.8	Darron Hacker	Surace-Smith
24.	Erez Shabtay	15,049		89.3		Cohen-Cohen
25.	Pafuti Toleafoa	15,046		68.8	Stephen Hill	Steve Friedlander
26.	Christian Napiza	15,008		70.7	Ben Halali	Jatoft-Foti
27.	Luan Hajnaj	15,002	93		Jamison Weatherspoon	Surace-Smith
28.	Sammy Dominguez	14,540	100		Natalie Linker	Allan Jennings
29.	Ala Awad	14,388		79.3	Ala Awad	Chris Hernandez
30.	John Cypriano	14,329	96		Catherine Minor	Altig-Orlovic
31.	Jose Lopes	14,094	89		Jose Lopes	Philip Prata
32.	Susana Latu	14,062	90		Norman Sellen	Steve Friedlander
33.	Vaisima Unu	14,061	83		Lorenzo Lameko	Steve Friedlander
34.	Ana Graff	13,904	100		Stephen Hill	Steve Friedlander
35.	Michael Johansen	13,749	100		Patrick Robitaille	Altig-Orlovic
36.	Maria Rocha	13,660		82.0	Ernesto Magat	Jatoft-Foti
37.	Andrew Bishop	13,583		85.0	Volodymyr Derevyanyy	Altig-Orlovic
38.	Lesina Ah Sue	13,331		81.9	Stephen Hill	Steve Friedlander
39.	Jacqueline McHugh	13,174		86.7	Barbara Corigliano	Sabrina Lloyd
40.	Andrea Marulanda	12,968	90		Kevin Davis	Williams-Zophin
41.	Diane Crawford	12,888		83.2	Shiwa Hollingsworth	Altig-Orlovic
42.	Ross Ewen	12,818		89.1		Scott Rehberg
43.	Matt Flores	12,508	94		Matt Flores	Cohen-Cohen
44.	Sunia Kaufusi	12,468	100		Taina Lameko	Steve Friedlander
45.	Darren Cohen	12,390	97		Christine Hartman	Steve Hartman
46.	Chantal Levy	12,383	88		Doreen Ryan-Foti	Jatoft-Foti
47.	Carlos Sanchez	12,365	85		Michael Burningham	Altig-Orlovic
48.	Samy Jacques	12,356		78.0	Henry Ingraham	Williams-Zophin
49.	Joy Horcajo	12,352		71.6	Blake Higuchi	Altig-Orlovic
50.	Leane Nguyen	12,326	90		Ernesto Magat	Jatoft-Foti

ALL TIME RECORD: STEVEN STENSRUD \$71,391 Net ALP

YTD Production

Rank	Name	Net ALP	Net to Gross	Retention	MGA	SGA
*1.	Ofa Tupouniua	\$187,938	96		Norman Sellen	Steve Friedlander
*2.	Pafuti Toleafoa	107,809		68.8	Stephen Hill	Steve Friedlander
*3.	Ann Wainit	105,274	87		John Collins	Altig-Orlovic
*4.	Lily Tchen	96,670		89.0	David Iriye	Cohen-Cohen
*5.	Terrence Asuncion	92,498		90.2	Ernesto Magat	Jatoft-Foti
*6.	Ben Halali	87,972		78.3	Ben Halali	Jatoft-Foti
*7.	Max Quasem	86,849		84.6		Cohen-Cohen
*8.	Lesina Ah Sue	85,038		81.9	Stephen Hill	Steve Friedlander
*9.	Dustin Dunbar	84,475		73.0	Todd Engelson	Alt-Orl-Venekamp
*10.	Christian Napiza	79,551		70.7	Ben Halali	Jatoft-Foti
11.	Maria Rocha	79,041		82.0	Ernesto Magat	Jatoft-Foti
12.	Gil Legarte	75,898	94		Christopher Stephens	Jatoft-Foti
13.	Amy Shui	72,024		75.0	David Ackerman	Eric Giglione
14.	Jose Lopes	71,630	89		Jose Lopes	Philip Prata
15.	Filipo Havili	70,743		73.6	Lorenzo Lameko	Steve Friedlander
16.	Brock Lampee	70,473		81.8	Tiffany Roland	Altig-Orlovic
17.	Sosefo Petelo	70,279	92		Lorenzo Lameko	Steve Friedlander
18.	Erez Shabtay	69,900		89.3		Cohen-Cohen
19.	William Parmeter	67,029		73.3	Hal Herman	Oldham-Bianchi
20.	Steven Stensrud	66,862		80.9	John McGrath	Altig-Orlovic
21.	Ryan Kendl	66,486		83.1	Nicholas Lorence	Altig-Orlovic
22.	Luciana Mosca	66,281		76.7	Carlo Bonifazi	Bob Olson
23.	Ross Ewen	65,735		89.1		Scott Rehberg
24.	Katie Massart	65,698		86.7	Brenton Betts	Altig-Orlovic
25.	Samson Adelufosi	63,128		73.3		Eric Giglione
26.	Mario Andres Chavez	61,428		85.9	Doreen Ryan-Foti	Jatoft-Foti
27.	Akbar Hosseini	60,772		79.0	Ben Halali	Jatoft-Foti
28.	Kevin Davis	60,742		74.3	Kevin Davis	Williams-Zophin
29.	Ryan Leong	60,337		71.2	Paul Samra	Jatoft-Foti
30.	Scott Hanna	60,191		80.2	Scott Hanna	Williams-Zophin
31.	Bryant Hendley	60,091		75.0	Christine Hartman	Steve Hartman
32.	Bruce Tan	59,769	92		Christopher Clark	Altig-Orlovic
33.	Fritznel Octave	59,708		83.9	Fritznel Octave	Williams-Zophin
34.	Elias Hazen	59,695		77.8	Darron Hacker	Surace-Smith
35.	Carlos Sanchez	59,644	85		Michael Burningham	Altig-Orlovic
36.	David Ramirez	59,184		80.5	Ben Halali	Jatoft-Foti
37.	Eriteta Tauraioi	58,980	99		Stephen Hill	Steve Friedlander
38.	Odilia Goulart	58,628		74.6	Sarai Castanon	Jatoft-Foti
39.	Amir Sedaghat	58,494		93.6	Bobby Gujral	Altig-Orlovic
40.	Kevin Ishikane	58,033		81.2	Daven Hermosura	Altig-Orlovic
41.	Victor Rodos	57,236		73.9	Preeti Sahgal	Josh Chalom
42.	Sammar Miqbel	56,958		70.8	Sarai Castanon	Jatoft-Foti
43.	Andrew Helgeson	56,533	90		Andrew Aaron	Altig-Orlovic
44.	Kyle Wrobel	56,437		72.3	James Cunningham	Surace-Smith
45.	Henry Ingraham	56,297		77.6	Henry Ingraham	Williams-Zophin
46.	Robert Ulreich	55,363		88.3		Jatoft-Foti
47.	Maijargal Sukhbaatar	55,121		85.9		Samuel Lasala
48.	Jaime Rozotto	55,114		73.2	Doreen Ryan-Foti	Jatoft-Foti
49.	Lydia Lozano	54,837		69.7		Furer-Whittinghill
50.	Semi Halanukonuka	54,785	100		Karen McQuoid	Steve Friedlander

ALL TIME RECORD: ROGHIE HASSAN LOO \$367,548 Net ALP

Supervising Agents



1. Lucky Faaitiiti
Auckland, NZ



2. Serah James
Auckland, NZ



3. Andrea Nichols
Rochester, NY



4. Ofa Tupouniua
Auckland, NZ



5. Harvey Dixon
Auckland, NZ

May Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
1.	Lucky Faaitiiti	\$54,330	\$59,536	88.7	Stephen Hill	Steve Friedlander
2.	Serah James	51,781	62,543	72.1	Taina Lameko	Steve Friedlander
3.	Andrea Nichols	29,971	34,686	71.6	Stephen Jubrey	Oldham-Bianchi
4.	Ofa Tupouniua	24,154	47,315	97	Norman Sellen	Steve Friedlander
5.	Harvey Dixon	23,200	23,200	97	Simon Rolland	Steve Friedlander
6.	Adam Avalos	22,978	23,908	88	Natalie Linker	Allan Jennings
7.	Siupeli Tuitupou	22,676	29,297	96	Taina Lameko	Steve Friedlander
8.	Maria Lealaialoto	19,787	26,670	74.7	Theresa Setefano	Steve Friedlander
9.	Kraig Jilge	18,600	54,754	69.0	Ben Halali	Jatoft-Foti
10.	Sophia Szeto	17,504	17,504	86	Ben Halali	Jatoft-Foti

ALL TIME RECORD: SERAH JAMES \$90,507 1st Six Mo Agt
ALL TIME RECORD: KRAIG JILGE \$116,116 Net ALP

YTD Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
*1.	Serah James	\$274,022	\$349,370	72.1	Taina Lameko	Steve Friedlander
2.	Kraig Jilge	166,461	315,381	69.0	Ben Halali	Jatoft-Foti
3.	Andrea Nichols	151,871	166,365	71.6	Stephen Jubrey	Oldham-Bianchi
4.	Roger Weisman	115,903	171,441	74.2	Stephen Jubrey	Oldham-Bianchi
5.	Lucky Faaitiiti	101,326	132,636	88.7	Stephen Hill	Steve Friedlander
6.	William Parmeter	76,617	166,459	69.0	Hal Herman	Oldham-Bianchi
7.	Kelly Yingling	65,670	104,983	73.6	Amanda Beyersdorff	Surace-Smith
8.	Robert Drake	61,609	103,302	69.2	London Burnett	Surace-Smith
9.	Sophia Szeto	57,894	57,894	86	Ben Halali	Jatoft-Foti
10.	Michael Matteo	57,357	79,128	94	Brett Gryska	Oldham-Bianchi

ALL TIME RECORD: LORENZO LAMEKO \$289,373 1st Six Mo Agt
ALL TIME RECORD: MARY ANN GAELIC \$443,893 Net ALP

General Agents



1. Amosa Faamanu
Auckland, NZ



2. Tosha Tremblay
Dallas, TX



3. Catherine Brown
Denver, CO



4. Christian Fahey
Edison, NJ



5. Karen Gagarin
Concord, CA



6. Rosemary Fleming
Edison, NJ



7. William Doby
Baton Rouge, LA



8. Richard Sprigg
Hurricane, WV



9. Gerald Bledsoe
Des Peres, MO



10. Dominique Bertoncini
San Jose, CA

May Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
1.	Amosa Faamanu	\$37,460	\$52,638	96	Taina Lameko	Steve Friedlander
2.	Tosha Tremblay	31,143	41,765	84	Eric Brown	Chris Hernandez
3.	Catherine Brown	26,142	33,503	90	Allen Nelson	Steven DiChiaro
4.	Christian Fahey	25,650	30,474	100	David Ackerman	Eric Giglione
5.	Karen Gagarin	24,847	61,665	77.3	Ernesto Magat	Jatoft-Foti
6.	Rosemary Fleming	23,625	23,625	77.3	David Ackerman	Eric Giglione
7.	William Doby	23,420	27,115	96	James Palmes	Joseph Diecedue
8.	Richard Sprigg	19,781	21,635	73.8		Scott Keeney
9.	Gerald Bledsoe	19,494	26,365	79	Nichole Turner	LaTonya Tucker
10.	Dominique Bertoncini	18,744	29,375	75.1	Ben Halali	Jatoft-Foti
11.	Mark Liszewski	18,239	24,596	97	David Ackerman	Eric Giglione
12.	Vaauflao Robertson	18,061	19,269	72.9	Sita Pereira	Steve Friedlander
13.	Alfred Taren	17,295	22,744	93	Alex Hernandez	Allan Jennings
14.	Seth Holmberg	17,219	30,017	85	Doreen Ryan-Foti	Jatoft-Foti
15.	Brandon Cooley	16,945	19,842	94	Gevorg Yanukyan	Allan Jennings
16.	Michael Romeo	16,861	39,928	70.1	Raymond Risucci	Oldham-Bianchi
17.	Lynn Jones	15,711	14,256	69.4	Mitch Duplantis	Marc Rosen
18.	Mark Graham	14,933	21,617	98	Wes Elder	Steve Friedlander
19.	Mark Gorman	14,886	25,167	71.9	Rudi Camenzind	Chris Hernandez
20.	Russell Miller	14,540	14,862	82	Harmandus Buckle	Bob Olson

ALL TIME RECORD: SITA PEREIRA \$244,444 1st Six Mo Agt
ALL TIME RECORD: SITA PEREIRA \$286,946 Net ALP

YTD Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
*1.	Karen Gagarin	\$198,573	\$435,041	77.3	Ernesto Magat	Jatoft-Foti
*2.	Rita Charles	148,265	201,318	96	Stephen Hill	Steve Friedlander
*3.	Amosa Faamanu	135,660	169,772	96	Taina Lameko	Steve Friedlander
*4.	John Viar	109,829	149,763	79	Gregory Williamson	Slav Bitman
*5.	Vaauflao Robertson	103,015	120,920	72.9	Sita Pereira	Steve Friedlander
6.	Lynn Jones	97,941	119,406	69.4	Mitch Duplantis	Marc Rosen
7.	Peter Chung	93,015	247,382	82	Sarai Castanon	Jatoft-Foti
8.	Tosha Tremblay	91,494	125,479	84	Eric Brown	Chris Hernandez
9.	Catherine Brown	90,574	138,218	90	Allen Nelson	Steven DiChiaro
10.	Timothy Watson	89,125	173,895	77.0	Ryan Vopat	Surace-Smith
11.	Lesina Ah Sue	80,881	258,895	75.6	Stephen Hill	Steve Friedlander
12.	Seth Holmberg	76,222	126,271	69.6	Doreen Ryan-Foti	Jatoft-Foti
13.	Sanele Lafaele	75,192	100,166	69.9	Theresa Setefano	Steve Friedlander
14.	Mark Gorman	74,077	137,880	71.9	Rudi Camenzind	Chris Hernandez
15.	Daniel Walton	71,121	139,171	75.6	Patrick Bendure	Surace-Smith
16.	Seth Raymond	70,393	168,812	75.6	Stephen Jubrey	Oldham-Bianchi
17.	Michael Romeo	68,647	181,220	70.1	Raymond Risucci	Oldham-Bianchi
18.	Alfred Taren	68,067	98,497	93	Alex Hernandez	Allan Jennings
19.	Gerald Bledsoe	66,515	108,170	79	Nichole Turner	LaTonya Tucker
20.	Rosemary Fleming	62,303	65,710	77.3	David Ackerman	Eric Gilgione

ALL TIME RECORD: TAINA LAMEKO \$1,319,496 1st Six Mo Agt
ALL TIME RECORD: TAINA LAMEKO \$1,522,976 Net ALP

Master General Agents



1. Stephen Hill
Auckland, NZ



2. Ben Halali
Concord, CA



3. Lorenzo Lameko
Auckland, NZ



4. Karen McQuoid
Auckland, NZ



5. David Ackerman
Edison, NJ



6. Norman Sellen
Auckland, NZ



7. Allen Nelson
Denver, CO



8. Stephen Jubrey
Rochester, NY



9. Sita Pereira
Auckland, NZ



10. Brett Gryska
Rochester, NY

June Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
1.	Stephen Hill	\$148,893	\$256,099		72.2	Steve Friedlander
2.	Ben Halali	72,663	187,621		70.9	Jatoft-Foti
3.	Lorenzo Lameko	67,792	117,938		69.4	Steve Friedlander
4.	Karen McQuoid	66,621	82,449		79.5	Steve Friedlander
5.	David Ackerman	64,484	127,950		75.0	Eric Giglione
6.	Norman Sellen	63,852	69,606		79.1	Steve Friedlander
7.	Allen Nelson	60,520	78,260		88.2	Steven DiChiaro
8.	Stephen Jubrey	54,475	107,483		74.4	Oldham-Bianchi
9.	Sita Pereira	53,097	67,202		71.6	Steve Friedlander
10.	Brett Gryska	47,461	86,089		72.1	Oldham-Bianchi
11.	Harmandus Buckle	47,313	49,666	94		Bob Olson
12.	Nicholas Wolle	46,322	58,028		72.9	Scott Keeney
13.	Christine Hartman	44,559	55,524		73.1	Steve Hartman
14.	Kevin Davis	43,461	82,881		74.6	Williams-Zophin
15.	Hal Herman	40,335	83,059		69.6	Oldham-Bianchi
16.	John Collins	40,135	53,431		71.6	Altig-Orlovic
17.	Jeremy Welch	36,184	46,626		69.0	Slav Bitman
18.	James Palmes	36,075	40,264	90		Joseph Diecedue
19.	Doreen Ryan-Foti	35,850	161,065		70.8	Jatoft-Foti
20.	Jason Bratin	35,483	56,172		70.0	Theodore Pappas

ALL TIME RECORD: JEFF RIBMAN \$326,483 1st Six Mo Agt
ALL TIME RECORD: STEPHEN HILL \$410,573 Net ALP

YTD Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
*1.	Stephen Hill	\$672,941	\$1,276,121		72.2	Steve Friedlander
*2.	Ben Halali	405,083	1,210,985		70.9	Jatoft-Foti
*3.	Stephen Jubrey	369,046	621,330		74.4	Oldham-Bianchi
*4.	Lorenzo Lameko	347,469	560,669		69.4	Steve Friedlander
*5.	Kilisimas Segal	278,695	460,117		72.7	Steve Friedlander
6.	Brett Gryska	275,068	484,388		72.1	Oldham-Bianchi
7.	Karen McQuoid	259,998	294,543		79.5	Steve Friedlander
8.	Norman Sellen	259,309	282,715		79.1	Steve Friedlander
9.	Sita Pereira	251,790	314,257		71.6	Steve Friedlander
10.	Allen Nelson	247,540	303,863		88.2	Steven DiChiaro
11.	Kevin Davis	235,392	395,300		74.6	Williams-Zophin
12.	Hal Herman	234,838	492,383		69.6	Oldham-Bianchi
13.	Tiffany Roland	227,304	348,337		69.3	Altig-Orlovic
14.	David Ackerman	207,926	500,039		75.0	Eric Giglione
15.	James Palmes	207,858	245,345	90		Joseph Diecedue
16.	Ernesto Magat	194,775	593,183		80.1	Jatoft-Foti
17.	Brian Schreiter	180,697	243,218		70.4	Joseph Diecedue
18.	Levar Morgan	165,161	248,392		71.7	Theodore Pappas
19.	Garret Kun	164,414	301,927		70.7	Fred Hadayia
20.	Raymond Risucci	164,321	347,024		73.7	Oldham-Bianchi

ALL TIME RECORD: STEPHEN HILL \$2,476,896 1st Six Mo Agt
ALL TIME RECORD: STEPHEN HILL \$3,356,797 Net ALP

Regional General Agents



1. Taina Lameko
Auckland, NZ



2. Stephen Hill
Auckland, NZ



3. Ben Halali
San Jose, CA



4. Sonny Gurney
Troy, MI



5. Lorenzo Lameko
Auckland, NZ

May Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
1.	Taina Lameko	\$451,378	\$651,249		71.0	Steve Friedlander
2.	Stephen Hill	179,530	300,196		72.2	Steve Friedlander
3.	Ben Halali	128,449	364,170		72.2	Jatoft-Foti
4.	Sonny Gurney	120,131	234,527		68.3	Paul Rumbuc
5.	Lorenzo Lameko	107,686	171,523		69.4	Steve Friedlander
6.	Brett Gryska	101,935	193,571		73.4	Oldham-Bianchi
7.	Christopher Clark	96,916	187,599		73.3	Altig-Orlovic
8.	David Ackerman	91,236	197,377		69.9	Eric Giglione
9.	Alex Roland	81,286	161,435		70.1	Chris Hernandez
10.	Michael Vasu	71,886	174,861		76.1	Surace-Smith

ALL TIME RECORD: TAINA LAMEKO \$623,266 1st Six Mo Agt
ALL TIME RECORD: TAINA LAMEKO \$890,826 Net ALP

YTD Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
*1.	Taina Lameko	\$1,844,078	\$2,900,460		71.0	Steve Friedlander
*2.	Ben Halali	752,723	2,365,137		72.2	Jatoft-Foti
3.	Stephen Hill	752,576	1,410,497		72.2	Steve Friedlander
4.	Brett Gryska	644,109	1,105,714		73.4	Oldham-Bianchi
5.	Sonny Gurney	552,467	1,316,935		68.3	Paul Rumbuc
6.	Lorenzo Lameko	521,928	807,778		69.4	Steve Friedlander
7.	Michael Vasu	463,302	1,085,708		76.1	Surace-Smith
8.	Alex Roland	401,018	711,168		70.1	Chris Hernandez
9.	Patrick Bendure	349,909	982,167		72.7	Surace-Smith
10.	Christopher Clark	324,325	872,244		73.3	Altig-Orlovic

ALL TIME RECORD: TAINA LAMEKO \$4,501,478 1st Six Mo Agt
ALL TIME RECORD: TAINA LAMEKO \$6,224,023 Net ALP

State General Agents 1st Six Month Agent



Steve Friedlander
CATEGORY I



Tom Williams
CATEGORY II



David Zophin
CATEGORY II



Joseph Diecedue
CATEGORY VI

May Production						
Category	Name	Net to Gross	Retention	1st Six Mo Agt	1st Six Mo Obj	% of Obj
I	Steve Friedlander		71.6	\$688,944	263,250	262
	Oldham-Bianchi	89		182,320	185,250	98
II	Williams-Zophin		69.3	172,301	159,250	108
IV	Steven DiChiaro		74.0	101,329	107,250	94
VI	Joseph Diecedue		70.4	112,336	81,250	138
VII	Alt-Orl-Venekamp		69.9	49,876	54,175	92

YTD Production						
Category	Name	Net to Gross	Retention	1st Six Mo Agt	1st Six Mo Obj	% of Obj
I	Steve Friedlander		71.6	\$2,890,372	\$1,316,250	220
	Oldham-Bianchi	89		1,240,179	926,250	134
	Surace-Smith		75.0	1,209,176	1,218,750	99
II	Williams-Zophin		69.3	794,833	796,250	100
IV	Steven DiChiaro		74.0	516,088	536,250	96
VI	Joseph Diecedue		70.4	430,510	406,250	106
	Scott Sonnenberg		68.2	356,370	390,000	91
VII	Alt-Orl-Venekamp		69.9	303,341	270,875	112

Rookie SGAs must be in this category for a minimum of 6 months to compete for YTD awards.

State General Agents Net ALP



Steve Friedlander
CATEGORY I



Tom Williams
CATEGORY II



David Zophin
CATEGORY II

May Production						
Category	Name	Net to Gross	Retention	Net ALP	Net ALP Obj	% of Obj
I	Steve Friedlander		71.6	\$1,003,495	\$585,000	172
	Jatoft-Foti		70.8	640,900	585,000	110
	Oldham-Bianchi	89		429,812	411,675	104
	Surace-Smith		75.0	523,388	541,675	97
II	Williams-Zophin		69.3	366,338	303,350	121
IV	Joe Manone		76.5	180,005	195,000	92
	Steven DiChiaro		74.0	176,449	195,000	90
VI	Joseph Diecedue		70.4	139,970	130,000	108
VII	Alt-Orl-Venekamp		69.9	122,393	108,350	113

YTD Production						
Category	Name	Net to Gross	Retention	Net ALP	Net ALP Obj	% of Obj
I	Steve Friedlander		71.6	\$4,389,498	\$2,925,000	150
	Jatoft-Foti		70.8	3,801,531	2,925,000	130
	Oldham-Bianchi	89		2,547,285	2,058,375	124
	Surace-Smith		75.0	3,080,742	2,708,375	114
	Altig-Orlovic		74.2	8,233,528	8,883,375	93
II	Williams-Zophin		69.3	1,818,485	1,516,750	120
IV	Joe Manone		76.5	973,099	975,000	100
VII	Alt-Orl-Venekamp		69.9	601,176	541,750	111
Start Up	Chris La Fond	87		30,706	21,650	142



Joseph Diecedue
CATEGORY VI



Rick Altig
CATEGORY VII



Ilija Orlovic
CATEGORY VII



Dustin Venekamp
CATEGORY VII

Public Relations



1. Al Wall

CATEGORY I
Holland Landing, ON



2. Larry Lozano

CATEGORY I
San Jose, CA



1. Robin Andrade

CATEGORY II
Malden, MA



2. Bridget Hamilton

CATEGORY II
Baltimore, MD



1. Janis Pitts

CATEGORY III
Bossier City, LA



2. Lou Nell Busby

CATEGORY III
Henderson, TN



1. Kate Langthorn

CATEGORY IV
Honolulu, HI



2. Sue Akers

CATEGORY IV
Council Bluffs, IA



Rookie

Rookie
Bridget Hamilton

Baltimore, MD



IceBreaker

IceBreaker
Judy Spade

Liberty Center, OH



Top Manager

Top Manager
David Blaisdell

Goodlettsville, TN

Public Relations categories are as follows:

Category	Population
1	over 8,500,000
2	6,500,000 to 8,499,999
3	4,000,000 to 6,499,999
4	Under 4,000,000

ROOKIE: Reps with 2009 Hire Date

ICEBREAKER: Reps with 2010 Hire Date

May Production

Category	Rank	Name	Production in Cards	SGA/Director
I	1.	Al Wall	4,486	Toronto/Debbie Enstedt
	2.	Larry Lozano	4,259	Northern California/Debbie Enstedt
	3.	Vivian Dwyer	3,954	Virginia/Laurie Onasch
	4.	Mark Gagliardi	2,854	Northern California/Debbie Enstedt
	5.	Denise Gilbert	2,032	Chicago/Laurie Onasch
II	1.	Robin Andrade	1,469	Massachusetts/Laurie Onasch
	2.	Bridget Hamilton	1,438	District of Columbia/Laurie Onasch
	3.	Brett Hulme	905	Georgia/Patti Morgan
	4.	Debra Voorhies-Nail	810	Houston/Rachelle Valdez
	5.	Jenny Williams	708	Washington/Laurie Onasch
III	1.	Janis Pitts	2,184	Louisiana/Patti Morgan
	2.	Lou Nell Busby	1,550	Kentucky/Patti Morgan
	3.	David Blaisdell	1,301	Tennessee/Patti Morgan
	4.	Leo Van Den Bussche	1,263	Manitoba/Debbie Enstedt
	5.	Katherine Kidder	1,251	Pennsylvania/Tim Farr
IV	1.	Kate Langthorn	1,342	Hawaii/Rachelle Valdez
	2.	Sue Akers	1,141	Nebraska/Rachelle Valdez
	3.	Robyn Ferraro	1,066	Wisconsin/Laurie Onasch
	4.	Lori Vaughn	1,054	Oregon/Laurie Onasch
	5.	Sean Lockrem	1,032	Montana/Laurie Onasch
Rookie	1.	Bridget Hamilton	1,438	District of Columbia/Laurie Onasch
IceBreaker	1.	Judy Spade	1,819	Ohio/Tim Farr
Manager	1.	David Blaisdell	+1,883	growth Patti Morgan
	2.	Jessica Ingerick	+1,798	growth Laurie Onasch
	3.	Sheila Krein	+1,736	growth Laurie Onasch

ALL TIME PR CARD PRODUCTION RECORD: 18,960 Cards

YTD Production

I	*1.	Chuck Hill	12,836	Northern California/Debbie Enstedt
	*2.	Al Wall	12,089	Toronto/Debbie Enstedt
	3.	Malka Arony	10,427	Arizona/Rachelle Valdez
	4.	Vivian Dwyer	9,741	Virginia/Laurie Onasch
	5.	Larry Lozano	8,890	Northern California/Debbie Enstedt
II	*1.	Robin Andrade	7,387	Massachusetts/Laurie Onasch
	*2.	Erica Dalager	7,332	Minnesota/Laurie Onasch
	3.	J T Tasker	6,525	New York State/Tim Farr
	4.	George Farenthold	5,296	New York State/Tim Farr
	5.	Brett Hulme	5,195	Georgia/Patti Morgan
III	*1.	Mario Soljan	8,818	Steve Friedlander
	*2.	Michelle Baxter	7,953	Indiana/Patti Morgan
	3.	Susan Fuldauer	6,834	Indiana/Patti Morgan
	4.	Steve Sanchez	5,354	Miami-Ft. Lauderdale/Patti Morgan
	5.	Patrena Brown	4,920	Connecticut/Laurie Onasch
IV	*1.	Ken Altizer	9,791	West Virginia/Patti Morgan
	*2.	Paul Winslow	7,197	St. Louis/Patti Morgan
	3.	Sandra Knapp	5,617	Wisconsin/Laurie Onasch
	4.	Shane Knowles	5,565	Maine-New Hampshire/Tim Farr
	5.	Lori Vaughn	5,331	Oregon/Laurie Onasch

ALL TIME PR CARD PRODUCTION RECORD: DENISE BOWYER 61,879 Cards

Perspective



Scott Smith

Executive Vice President
& Chief Marketing Officer

According to our current projected growth of 17.5%, we will write in the next five years another one billion dollars. Just five years, though, this time.

Convention Talk

The following is an excerpt from Scott's speech given at the closing of the General Session at this year's Convention in New York City:

I was born in upstate New York, so I was excited this year's convention was held in my home state. New York may be the Empire State and it has the Empire State Building, but we are on a path to rule the Empire of Insurance!

Here in the American and National Income Life Empire, we are poised to continue down the path to becoming the premier in-home life insurance company servicing the working class of the United States, Canada and New Zealand. And Ireland too!

Our PR Team generated 1.3 million leads in 2009 and we had about 1.1 million houses with an existing policy we could go see. That's 2.4 million places with 2.4 million referral opportunities.

This past year, we issued life insurance policies in 195,000 houses. Impressive, until you realize that 195,000 houses won't even fill up half of Brooklyn. All told, we potentially had over five million places to go last year...and sold in less than 200,000 homes? We issued just one new life insurance policy for every 25 opportunities we had to sell.

We think we're good, but we base that thought on where we have been. Greater success will be achieved when you measure your accomplishments up against your potential, not your past. We haven't even scratched the surface of who we can be!

Let's talk about money: Did you know that in the twenty years from 1979 to 1999 this company wrote a little more than a half billion dollars in life premium? The actual figure was \$550 billion.

But, I've got a more current and interesting fact: In just the past ten years, culminating this August, we will write the one billionth dollar of NET ALP under Roger Smith's leadership!

Therefore, you can achieve the same level of financial prosperity as the aggregate of all agents and SGAs in the twenty years between 1979 and 1999... just by sticking around for the next 60 months! It's a lot of money. And it's out there for you to go get. It's really up to you.

Oh, I don't mean it's up to you whether or not the company achieves its goals. That, I can assure you, is going to happen. What's up to you is how much of that pie you want. How big of a role do you want to play? Will you be leaving money on the table for who's coming after you?

This is no Ponzi scheme and it's not a pyramid. We're American and National Income Life and we are proven! We are the best at serving the working middle class. We're one of the fastest growing life insurance companies in the world! Welcome to our world... the true land of Opportunity Unlimited!

Our company will continue to grow. Yet, it's really not so important to become the biggest... as it is to become the best life insurance company in the world. But once you become the best, becoming the biggest is inevitable.

Now that the convention has ended, you'd better be ready to pounce or you better get off the bus! Start right now! Either we take advantage of the opportunity or we do not. We can be the best, and we will make progress one day at a time.

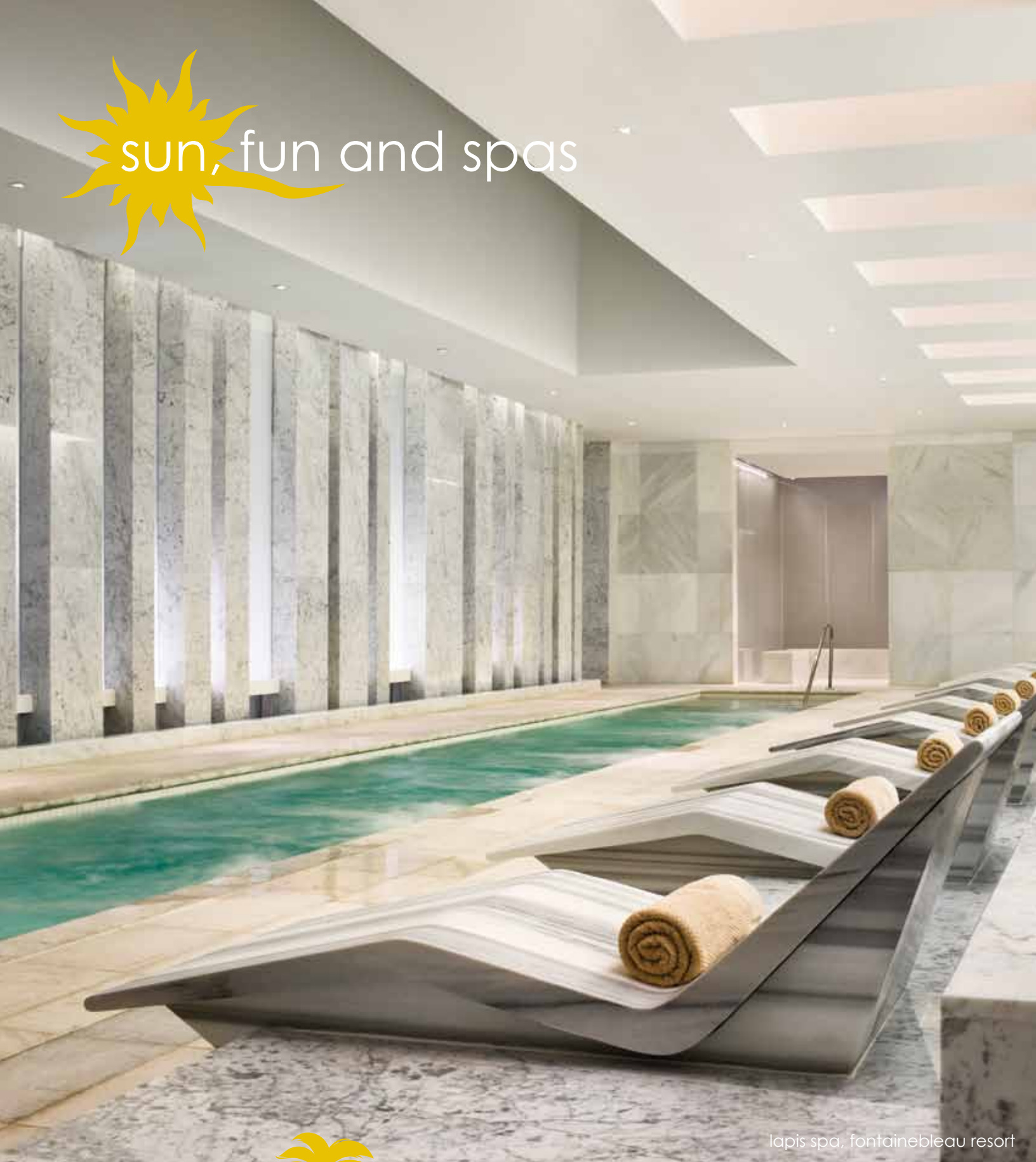
Perhaps this has caused you to reflect on who you are and how you feel about your role in American and National Income Life. Understand you're not just a lead generator or an insurance salesman. You've been blessed to have been given the opportunity to be a part of a wonderful process that touches the working class. Go out and take advantage of the role you have been given and impact another's person's life.

May you capitalize on "Opportunity Unlimited" and become financially prosperous. At a minimum though, please never forget that you are always just one choice away from changing your life — good or bad.

I really believe that.



sun, fun and spas



lapis spa, fontainebleau resort



FONTAINEBLEAU



2011 Convention:
May 30 - June 2

Stay at the Fontainebleau Resort in Miami!
For complete Convention Qualifications, go to:
www.aillife.com/arc/spotlight.aspx



Leadership Bonus

Total: \$558,282.80

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Stephen Hill	\$25,349.52	Alan Silverman	\$2,806.58	James May	\$1,447.82	Andrea Marulanda	\$897.30
Ben Halali	18,868.01	Joshua Jackson	2,725.77	Ronald Trombetta	1,439.74	Matt Flores	895.43
Taina Lameko	16,716.87	Gevorg Yanukyan	2,709.21	Harvey Dixon	1,438.09	Mark Neilson	895.21
Lorenzo Lameko	11,036.64	Scott Patterson	2,665.45	Kellen Cuttance	1,426.22	Lleison Martinez	892.84
David Ackerman	10,419.13	Christine Hartman	2,647.64	Summer Miller	1,424.60	William Smith	866.54
Karen McQuoid	10,014.97	London Burnett	2,592.82	Arnold Paclcb	1,404.00	Patrick Duray	860.61
Stephen Jubrey	8,688.00	Daven Hermosura	2,570.60	Marcus Noel	1,384.00	Joshua Champneys	858.84
Kevin Davis	8,607.69	Michael Burningham	2,564.83	Adam Avalos	1,381.77	John Keiderling	858.69
Tiffany Roland	8,362.75	Jessica Wilhite	2,563.69	Yvonne Zarathustra	1,363.68	Matthew Willrodt	850.50
Bobby Gujral	8,135.24	Garret Kun	2,549.93	Pamela Ladd	1,312.78	Andrell Smith	843.80
Ernesto Magat	8,115.06	Jose Harb	2,503.10	Steven King	1,307.40	Rodney Chaney	834.92
Zachary Hart	7,027.73	Patrick Bendure	2,459.49	James Allen	1,301.45	Bernard Oliphant	812.01
Doreen Ryan-Foti	6,685.27	Matthew Diulus	2,448.67	Kevin Ishikane	1,268.09	Ala Awad	811.62
Hal Herman	5,951.96	Nichole Turner	2,442.22	Andrea Nichols	1,266.25	Rudi Camenzind	804.02
Allen Nelson	5,893.65	Darron Hacker	2,442.01	Craig Stropmf	1,235.19	Nicholas Engrav	791.17
Theresa Setefano	5,241.29	Javier Sandoval	2,431.34	Salima Abdin	1,176.15	Horace Johnson	783.21
Byron Paz	5,150.92	Mark Beckford	2,375.64	Matthew Parks	1,167.16	Nicholas Lorence	780.90
Norman Sellen	5,114.27	Nicholas Wolle	2,308.95	Thomas Vena	1,163.82	Samantha Chui	778.07
Kilisimasi Segal	5,090.42	David Gombkoto	2,272.88	Charles Mickens	1,157.00	Derrick Mason	769.40
Kasali Kotun	4,624.44	Maria Esposito	2,261.79	Michael Romeo	1,150.56	Ariel Sanchez	756.85
Todd Engelson	4,578.81	Lee Jeffers	2,257.35	Siupeli Tuitupou	1,137.91	Michael Laramie	753.34
Ryan Bisanz	4,439.67	Simon Rolland	2,161.49	Ofa Tupouniua	1,137.01	Amanda Beyersdorff	751.50
Raymond Risucci	4,274.08	Scott Hanna	2,157.43	Gerald Bledsoe	1,131.73	Thomas Baurich	746.59
Kraig Jilge	4,173.63	Ryan Vopat	2,139.76	Matthew Court	1,131.41	Maria Lealaialoto	736.33
Ryan Hall	4,156.26	Nicholas Collins	2,074.11	Brandon Cooley	1,130.88	James Moland	733.98
Lucky Faaititi	4,081.41	Amosa Faamanu	2,020.35	Justin Smith	1,120.52	Michael Matteo	731.20
Natalie Linker	4,079.99	Alex Hernandez	1,994.04	Patrick Robitaille	1,115.50	Brenda Hadayia	731.07
John McGrath	4,051.47	Eric Brown	1,963.55	Kurt Papenhausen	1,113.85	Craig Beck	728.34
Barbara Corigliano	4,018.92	Daniel Orr	1,930.90	Casey Kunash	1,103.35	Loretta Ekeroma	722.55
Serah James	3,902.54	Scott Kim	1,856.49	Michael Kyatt	1,097.72	Nicholas Rice	700.54
Wes Elder	3,824.12	Travis Norman	1,843.79	Brandon Teter	1,091.15	Scott R Davis	694.72
Ronald Starr	3,731.37	Johnathon Bunch	1,842.92	Robert Black	1,090.88	Timothy Cruise	680.90
David Wang	3,679.84	Samuel Cohen	1,803.16	Jarred Sykes	1,078.81	James B Miller	674.22
Kathryn Chaisson	3,673.41	Charles Steele	1,774.12	Harjeet Rana	1,072.76	Kenneth Greer	673.15
Jason Bratin	3,628.72	Tasha Tucker	1,748.15	Mark Bleier	1,061.17	Steven Edgell	669.02
Marisa Willgruber	3,604.87	Sara Welch	1,725.25	Tim Smith	1,016.36	Evan Wicklund	663.65
Karen Gagarin	3,525.67	David Faraway	1,724.39	Daniel Umbertone	1,005.48	Syed Quadri	660.11
Sarai Castanon	3,522.92	Rodney Ward	1,696.78	Jesse Lawson	1,001.71	Semi Halanukonuka	645.61
David Iriye	3,503.49	Mark Liszewski	1,671.83	Roger Weisman	996.02	Kirk Alexander	636.46
Brett Gryska	3,365.67	Levar Morgan	1,663.94	William Caraway	976.75	Huia Stone	627.60
Justin Adams	3,315.36	Henry Ingraham	1,652.30	Joseph Teyssier	964.09	Shawn Reid	625.49
Sita Pereira	3,230.21	Peter Chung	1,646.18	Nicole Johnson	960.15	Shane Burns	625.26
Jamison Weatherspoon	3,215.70	Wade Humphries	1,643.40	Deanthony Hartman	949.41	Kevin Holtz	620.19
Andrew Aaron	3,129.22	Haoyu Xu	1,640.53	Caleb Douce	945.33	Kevin Burton	612.15
Harmandus Buckle	3,111.26	James Reilly	1,626.23	Naron Hamilton	938.07	John Viar	611.33
Brian Schreiter	3,061.53	Robert Gerdes	1,620.65	Jason Marlow	933.17	Richard Barbour	610.02
James Palmes	3,031.22	Lesina Ah Sue	1,607.00	Mark Graham	929.79	Lori Dacyk	609.80
Catherine Minor	3,028.02	Michael Vasu	1,599.02	Christian Fabey	923.17	Bernardo Lopez	608.95
Troy Plummer	2,992.69	Alex Roland	1,541.70	Tosha Tremblay	921.20	Tracy Haden	605.64
Adam Zlupko	2,966.81	Brandon Braun	1,490.37	Catherine Brown	919.04	Ronald Rennich	595.81

Leadership Bonus

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Taualai Siau	\$589.83	Alex Grakhov	\$385.55	Nicole Magill	\$229.93
David Hausman	588.39	Sophia Szeto	379.57	Christopher Wren	228.92
John Hughes	584.60	Gregory Henderson	376.73	Felicity O'Halloran	228.78
Robert Drake	571.22	Joshua Olin	371.72	Andrew Roza	227.11
Cassandra Gordon	568.87	Rebecca Najlis	360.32	Dorian Oldham	225.55
Michael Stearns	566.03	Travis Eick	352.28	Mark Corkrean	224.66
Patrick Stenglein	561.36	Nicholas Zangardi	351.69	Tracy Lepore	223.55
Colin Lyse	560.92	Jeffrey Bailey	345.82	Scott Smith	223.28
Daniel Armstrong	560.21	Dustin Pollock	345.22	Kelly Yingling	220.83
Kyle Klipp	540.79	Luay Ghawi	341.72	Larry Pereiro	219.10
Djenabou Diallo	539.83	Richard Lepis	341.68	Jason Thompson	218.76
Jeanette Lancaster	538.07	Evan Holzhauser	340.47	Michael McIntosh	215.19
Jason Adamo	537.67	Alfred Taren	337.39	Rory Crockford	211.93
Pamela Furuya	537.11	Veronica Lara	334.01	David Borghi	211.14
Matthew Cartwright	530.05	Richard Sprigg	326.87	Sharon Brenner	210.77
Rence Jeffries	529.63	Seth Holmberg	320.76	Rencel Jones	208.89
William Parmeter	529.49	Benjamin Greer	314.36	Larry Finch	207.54
Juan Cardona	525.98	Elias Hazen	313.45	Danny Smith	206.03
Leon Thompson	525.71	Adam Niman	308.73	Michael Boyer	201.23
Corey Neff	521.11	Meliame Moeakiola	307.03		
James Cunningham	517.74	Richard Lutz	304.96		
James Aalders	515.89	Daniel Rhoades	303.79		
Dominique Bertoncini	514.90	Sean O'Reilly	302.30		
Erik Graham	514.17	Ricardo Vera	301.56		
Patricia Lee	512.02	Sean Lacroix	297.19		
Atta Saleh	497.55	Malorie Bartlett	295.94		
Robert Vincent	487.01	Jose Lomeli	294.81		
Gregory McMeekan	485.52	Matthew Rancy	291.34		
William Doby	474.01	Mark Gorman	288.36		
Sanele Lafaele	463.23	Marko Jankovic	287.98		
Richard Scott	462.50	Timothy Clark	287.93		
Jason Mayer	451.91	Blake Higuchi	283.38		
Kiet Truong	451.67	Jerry Sullins	279.11		
Roger Fung	450.55	Magda Figueiredo	277.57		
Thomas Reagan	450.34	Desi Dimitrova	272.61		
Adam Weisberger	441.46	Patrick Tannous	270.85		
Curt Snow	441.34	Marino Baca	265.87		
Ryan Tucker	441.19	Troy Tripp	265.48		
Humberto Quintero	440.69	Jeffery Churchfield	263.08		
Tiffany Rintone	437.91	Christina Guerrero	262.72		
Seth Raymond	434.15	Christopher Hendrix	261.92		
Michael Fulkerson	430.86	Robert Biser	257.79		
Felicia Ricks	430.12	Eli Pierce	256.78		
Michael Scudder	427.54	Danielle Jankowski	249.86		
Jake Yagjian	424.97	Edward Rangel	249.11		
Sonny Gurney	424.27	Ariana Jones	248.32		
Natalie Soboleva	421.70	Anthony Anderson	247.98		
Phillip Jenkins	409.30	Manu Manu	246.07		
Brent Arbour	402.68	Mark Weddle	244.98		
Eric Eun	399.22	Jose Chavera	243.79		
Philip Abramovitz	395.27	Alexandra Willgruber	241.19		
Kimberly Riley	389.47	Jason Anderson	240.36		
Curtis Moreland	388.22	Volodymyr Derevyanyy	238.51		
Dustin Dunlap	388.12	Andrew Queen	237.47		
Mark Glazer	387.86	Vaaufiao Robertson	235.00		
Anne Powihongi	386.04	Jacqueline Reim	231.14		

World's Greatest Bonus

Total: \$1,168,249.31

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Dustin Dunbar	\$4,757.19	Vakhtang Nazaryan	\$2,138.37	Michael Phillips	\$1,683.37	Adam Huck	\$1,449.94
Helen Dellavalle	4,285.52	Andrea Marulanda	2,132.13	Dustin Dunlap	1,679.82	Alyssa Goldfarb	1,448.65
Ann Wainit	4,127.05	Sammar Miqbel	2,125.92	Emily Wilson	1,674.07	Seluia Tumanuvao	1,444.79
Christopher Anene	3,972.36	Carlos Sanchez	2,116.11	Stephanie Novel	1,668.84	Amr Shater	1,437.88
Lily Tchen	3,797.15	Ed Olfert	2,108.61	Doris Aguilar	1,658.09	Thomas VanOsdol	1,432.92
David Jackson	3,608.75	Jun Ma	2,091.14	Alanna Swenson	1,645.49	Ron Pavon	1,429.56
Pamela Furuya	3,590.51	Tupou Tavalea	2,081.94	Sandra Linse	1,643.44	Simotu Williams	1,426.16
Brock Lampepe	3,565.69	Michael van Delft	2,071.11	Demetria Holmes	1,642.60	Erin Stiles	1,426.04
Maria Rocha	3,268.83	Joey Kennedy	2,044.59	Robbie Strong	1,640.49	Eugene Kashkin	1,421.95
Mapa Vaki	3,203.92	David Ramirez	2,035.63	Jinzhou Zhao	1,637.46	Sione Pouanga	1,419.47
Matthew Byrnes	3,188.52	Luan Hajnaj	2,014.30	Seimi Mafi	1,635.71	Eleele Sauao	1,416.63
Jeanette Henry	3,173.41	Rachel Bryson	2,006.75	Victor Rodos	1,629.67	Matthew Ficarra	1,413.61
Geetangali Mahabir	3,172.83	Wander Lima	1,970.38	Dulce Jimenez	1,625.70	Chris Wilcox	1,409.95
Max Quasem	3,164.26	Chinda Vongkhampha	1,970.36	Atta Saleh	1,620.26	Bryan Kidd	1,409.68
Erez Shabtay	3,088.87	Taupalo Misa	1,966.90	Tejinder Singh	1,618.80	Semi Halanukonuka	1,408.89
Filipo Havili	3,088.62	Christopher Hintz	1,955.62	Pauline Ruff	1,618.72	Richard Luzaich	1,408.77
Gil Legarte	3,046.24	Mario Andres Chavez	1,934.22	David Guzman	1,616.61	Roheen Safi	1,407.25
Amy Shui	3,034.00	Timothy Cruise	1,925.77	Ryan Leong	1,593.91	George Noujaim	1,404.96
Samson Adelufosi	3,008.47	Vaisima Uru	1,924.54	Jessica Blacklaws	1,590.23	Johanna Handa	1,400.70
Ofa Tupouniua	2,963.26	Erik Boyd	1,915.97	Michael Benney	1,585.38	Betty Hewlett	1,399.00
Ahmad Chaudhry	2,922.94	Nastassja Tucker	1,898.99	Scott Remmey	1,584.22	Matthew Cosic	1,394.02
Tibor Simon	2,909.54	Robert J Dunn	1,897.42	Gleb Ostrovsky	1,578.27	Wes Fannin	1,392.68
Douglas Zigby	2,855.74	Kevin Davis	1,881.02	Rachel Wilson	1,573.23	Henry Ingraham	1,390.41
Lesina Ah Sue	2,807.80	Bradley Kampmeier	1,874.77	Sangmi Choe	1,572.99	Curt Snow	1,378.06
Amir Sedaghat	2,804.13	Mele Tiotio	1,871.93	Katie Massart	1,570.78	Jason Adamo	1,376.59
Ivana Ofakinciufu	2,804.02	Adeyemi Akinade	1,870.76	Cynthia Trujillo	1,568.89	Gregory VanSuch	1,375.92
Andrew Bishop	2,742.69	Susana Latu	1,869.06	Robert Grossman	1,566.99	Jeff Krull	1,372.49
Ala Awad	2,738.35	Roghie Hassan Loo	1,862.35	Adam Kahn	1,566.69	Diane Crawford	1,369.80
Jacqueline McHugh	2,724.14	Leane Nguyen	1,861.95	Daniel Potilechio	1,561.43	Andrew Helgeson	1,364.48
Christian Napiza	2,719.03	Terrence Asuncion	1,856.22	Vivian Greer	1,561.03	Kayla Chavez	1,360.14
Elias Hazen	2,689.95	Agatha Safford	1,855.99	Heidi Regel	1,558.22	Sione Latuhoi	1,357.03
Jesse Remby	2,660.67	Chad Panzer	1,851.09	Richard Nypower	1,550.02	Stephanie Kies	1,355.19
Steve Marker	2,635.29	Samy Jacques	1,849.65	Marko Jankovic	1,549.15	Robert Reagan	1,354.89
Ryan Kendl	2,585.88	Robert Stott	1,846.89	Ahmad Germany	1,546.87	Loretta Ekeroma	1,352.23
Fritznel Octave	2,517.83	Viet Chung	1,844.01	Lauren Coyne	1,543.05	Casey Kunash	1,351.94
Steven Stensrud	2,446.52	Karen Sessing	1,835.45	Jodi Bohdal	1,540.63	Michelle Buchanan	1,350.93
Pafuti Toleafoa	2,424.42	Randoph Souliers	1,832.56	Patrick Tannous	1,532.32	Denise DeFalco	1,350.64
Mathew Phillips	2,401.63	Haoyu Xu	1,831.61	Christopher McFoy	1,530.61	William Stanford	1,350.00
Zbigniew Stankiewicz	2,400.91	Kasali Kotun	1,823.41	Bei Xie	1,530.03	Sione Kanongataa	1,347.71
John Cochrane	2,380.93	Evan Wicklund	1,813.70	Shahnaz Toloui	1,529.94	Anthony Balloutine	1,342.80
Sebrena Cohen	2,331.60	Melissa Schroeder	1,784.84	Timothy Nolan	1,524.09	Rita Haidinger	1,338.44
Iona Patterson	2,327.77	Joshua Lenix	1,784.77	Rita Charles	1,524.01	Brian Wolchok	1,335.05
Sammy Dominguez	2,290.30	Mark Bleier	1,784.34	Tiffany Hepner	1,512.52	Tabatha Williams	1,330.94
Russell Morris	2,287.88	Chantal Levy	1,779.04	Kyle Wrobel	1,511.81	Angelika Vassilieva	1,329.57
Ana Graff	2,256.43	Yvonne Zarathustra	1,776.86	Iryna Sushkova	1,500.26	Evangelina Gainey	1,328.38
Derek Sandilands	2,250.68	Heidi Gorham	1,776.63	Ross Ewen	1,496.85	Huia Stone	1,327.50
Scott Hanna	2,245.02	Kelly McDonald	1,768.50	Maijargal Sukbaatar	1,493.99	Juan Sosa	1,325.93
John Cypriano	2,233.54	Talofa Luau	1,762.66	James Raymond	1,493.43	Ernesto Magat	1,322.51
Jesse Wise	2,225.43	Sosefo Petelo	1,740.38	Brook Meeks	1,490.08	Sale Ahsio	1,321.95
Michael Perkins	2,210.39	Kristin Garramone-Hager	1,736.65	Robyn Stewart	1,484.79	Nicole Johnson	1,320.28
Justin Smith	2,195.85	Brent Leathers	1,736.04	Courtney Disbrow	1,484.14	Ancil Bishop	1,319.27
Jiunn Tan	2,180.06	Daniel Johnson	1,731.05	Kenneth Lindsey	1,483.06	Preston Turner	1,316.50
Omar Hashimi	2,172.85	Gail Arundale	1,726.27	Travis Eick	1,477.37	Maureen Brunet-Forchilli	1,309.57
Marcus Howard	2,163.13	Jose Lopes	1,725.07	Jorell Washington	1,469.09	Diedre Sandbrook	1,305.94
Bruce Tan	2,161.82	Bernard Oliphant	1,714.19	Sharon Brenner	1,468.57	Gabriel Manzo	1,304.62
Michael Johansen	2,153.73	Kevin Ford	1,704.83	Timothy Clark	1,464.02	Timothy Kieran	1,304.47
Mark Akler	2,150.43	Josephine Brown	1,702.20	Daniel Taurisani	1,454.98	Marc Savini	1,304.22
Jessica Santamarina	2,147.95	Aaron Bullard	1,688.11	Marion Magat	1,451.27	Peter Hudousek	1,299.33

World's Greatest Bonus



Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Andrell Smith	\$1,294.12	Krystina McKeon	\$1,152.46	Rob Speers	\$1,031.14	Michael G Collins	\$916.39
Susan Schmida	1,293.43	Steven Droppa	1,151.00	Nathan Osborn	1,031.13	Jason Fellah	915.97
Scott Schlee	1,291.67	Nikki Crosby	1,150.80	Tiffany Rovinski	1,030.04	Michael Schumacher	914.84
Gail Carter	1,290.98	David DiMauro	1,150.38	Daniel Pinschmidt	1,025.92	Joseph Cornaggia	909.80
Adrienne Collins	1,290.08	Robert Drescher	1,149.46	Andrew Haskins	1,022.51	Mackisha Jagrup	907.39
Bruce Viaje	1,288.70	Earnest Loveless	1,149.21	Daniel Bernard	1,016.52	Sharena Howard	906.51
Rigel Lockett	1,287.75	Debra Hepp	1,149.17	Anometa Maafu	1,016.29	Gerald Smyer	905.09
Osovale Sau	1,281.74	Jian Wang	1,146.61	Lee Croft	1,013.80	Robert Wilhelm	902.38
Nathan Leininger	1,278.15	Lee van Delft	1,145.22	Michael Quandt	1,012.87	Keith Lindahl	901.50
Kimimnick Cooper	1,277.98	Tyler Stansell	1,144.25	Steven Schnitzer	1,011.50	Peter Ortega	899.37
Keith Marume	1,276.45	Rachel Evans	1,143.34	Lawerence Smith	1,008.03	Sterling Addison	899.10
Toni Puamau	1,275.17	Michael Hrynewich	1,138.04	Tarl LaRocco	1,005.44	Virginia McKnight	897.55
Jennifer Wehrle	1,273.78	Jonte Wilson	1,136.86	Anthony Leggett	1,002.82	Anthony Salas	895.93
Kevin Haines	1,268.64	Joseph Bower	1,134.49	Paul Bevis	1,001.93	Michael Woo	892.81
Farhod Shamsiyev	1,267.56	Alexander MacKay	1,133.56	Timothy Hooten	998.27	Ryan Howard	892.05
Steven Sparkes	1,265.50	David Fung	1,125.76	Clarence Boykins	995.77	Ruta Tasi	889.90
Alex Gonzales	1,260.20	David Hutchinson	1,125.25	Daniel Toshner	994.40	Christian Fahey	885.65
Poasi Maafu	1,252.41	Maxwell Sinard	1,124.24	Louie Gonzalez	993.55	Carl Rudd	882.94
Arcenia Anthony	1,251.74	Anthony Tomihama	1,119.19	Sonia Pegram	992.99	Virginia Fallon	879.24
Maria Lealaialoto	1,249.83	Sunia Kaufusi	1,114.20	Leslie Ellis	991.70	Timothy Furay	878.77
Danylle Guerrero	1,249.22	Bryant Hendley	1,112.56	John Albertini	987.47	Mark Weddle	878.58
Tina Phongsavath	1,245.22	Odilia Goulart	1,108.09	Ailima Ailima	985.76	Tyler Murray	877.50
Lisa Gawne	1,243.60	Solomua Tavoi	1,105.28	Balbir Chadha	981.20	Shelly Cullen	877.08
Jose Lomeli	1,241.25	Alexandra Willgruber	1,105.24	Daxa Patel	977.96	Elizabeth Shewatjon	875.61
Shiwa Hollingsworth	1,239.43	Keith Litterst	1,105.19	Lucyna Ostrzycki	977.27	Wayne Blumling	872.29
Elvis Obanor	1,232.30	Troy White	1,105.11	Trudy Sakaguchi	977.02	Thomas Collinsworth	871.62
Ryan McIntosh	1,230.24	Sean Clune	1,104.73	Phillip Cosme	975.17	Greg Schoenbachler	870.61
Darren Cohen	1,226.30	Laie Kaufusi	1,102.55	Kathryn Cole	973.56	Linda Jackson	869.04
Brandon Farrey	1,224.64	Wayne Pearson	1,097.06	James Keefer	973.19	Willie Hayden	868.59
LeKendrick Wilson	1,223.40	Heather Pearce	1,095.91	James Cummings	973.18	Felicity O'Halloran	867.51
Peter Kaplanis	1,222.10	Svetlana Belkina	1,095.46	Bobby Szwaja	971.28	William Christian	866.55
Brian Thompson	1,216.65	Dustin Surace	1,094.40	Justin Sally	967.57	William Parmeter	864.00
Allan Munro	1,216.28	Sally Wilson	1,091.21	Herivelto Pereira	963.91	Benny McCarty	863.26
Jack Jarrell	1,215.73	Angeles Ordas	1,088.57	Jared Cleckner	962.92	Charles Perkins	862.71
Jayne Herrick	1,211.82	Dustin Klingebiel	1,088.20	Orett Nelson	956.45	Siupeli Tuitupou	860.02
Samantha Chui	1,209.70	James Hatfield	1,087.89	Ariel Sanchez	956.05	Cassandra Gervais	858.89
Vanessa LaRose	1,207.57	Jaime Rozotto	1,087.70	Andre Bennett	951.29	Steven Lucero	856.83
Lydia Lozano	1,205.11	Scott Florin	1,081.98	Savanah Ekman	949.27	James Moland	856.79
Nicholas Bigec	1,200.11	Lindsay Scilley	1,080.73	Michal Majewski	949.25	Thomas Yarbrough	854.66
Dennis Titcombe	1,197.65	Kevin Bitter	1,078.73	Bernat Szilagyi	948.53	Lucan Schmidt	852.95
Vatapuia Vavau	1,196.19	David Saez	1,071.04	Marvin Chalwe	944.70	Nora Sanders	850.68
Aiden Adams	1,194.50	Joshua Champneys	1,069.87	Eryn Sewart	944.34	Raymond Hatten	849.45
Nicole Magill	1,191.34	Alba Wandurraga	1,069.40	Nicholas Despoteris	944.12	Gary Paluzzi	848.42
Faain Oloapu	1,189.22	Eliza Laviano	1,068.98	Michael Yoxtheimer	943.26	Samson Gebrehiwot	846.28
Selaia Fruean	1,184.16	Robert Ulreich	1,068.65	Dennis Urbanowski	943.22	Virginia March	845.52
Raina Piniata	1,182.31	Evelyn Nkwenti	1,066.50	Abolfazl Mohammadi	942.89	Sheree Risley-Aragon	844.76
Deborah Agrifoglio	1,181.93	Scott Davison	1,065.97	Jonathan Tomko	942.51	Christopher Hyde	842.75
David Peebles	1,180.50	Ruth Charlesworth	1,060.19	Craig Strompf	939.97	James Zurlinden	838.05
Barbara Stillwell	1,179.80	Trent Graves	1,059.74	Travis Picklesimer	939.89	Anne Powihongi	834.38
David Falcucci	1,176.13	Daniel Posner	1,058.96	Joseph Lasalle	939.77	Luciana Mosca	833.38
Joseph Quintons	1,172.99	Chena Blair	1,056.55	Johnetta Platt	938.70	Rafael Sawin	828.78
Bryan Larch	1,168.24	Joseph Mahoni	1,054.09	Jake Yagjian	938.37	Gary Prokop	827.90
Veronica Herrera	1,168.24	David Borghi	1,048.85	Gina Flores	937.76	Mark Liszewski	827.09
Rockey Simmons	1,166.40	Nancy Jimeno	1,046.95	Jose Hernandez Camargo	936.62	Joaquin Santos	826.57
Omarh Torio	1,164.86	Erica Guilmino	1,042.40	Gabriel Feldmann	936.03	Emanita Pohahau	825.19
Andrea Barenholtz	1,164.42	Jeremy Tellier	1,042.19	Danielle Steele	933.60	Mark Neilson	822.26
Mark Graham	1,163.02	Allen Lau	1,040.02	Matthew Raney	931.17	Seth Holmberg	820.90
Akbar Hosseini	1,162.81	Tasha Tucker	1,039.12	Byron Stuckless	930.80	Jeffrey Stevens	815.25
Alan Rosen	1,160.08	Jason South	1,038.15	Denise Kendall	930.68	Travis Gitzel	814.46
Natalie Soboleva	1,158.93	William Yelverton	1,034.67	Diane Carrion	927.86	Niu Fuatau	812.93
John Windham	1,158.27	Benjamin Eggen	1,034.62	Rodney Barlow	924.69	Anthony Mele	810.46
Zenobia Macarthy-Harris	1,156.91	Seiuli Saolotoga	1,033.81	Matt Moore	923.21	Jamar Burnette	808.56
Humberto Quintero	1,155.94	Maria Alcon	1,032.22	Russell Greenwald	920.82	Jake Conley	807.48
Steven Haberman	1,152.57	Tony Fox	1,031.65	David Solomonov	918.48	Sean Lacroix	802.59

World's Greatest Bonus

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Christina Penque	\$802.16	Seth Price	\$725.51	Viliani Ofakipouono	\$645.75	Juan Cardona	\$585.28
Michael K Reed	797.86	Audrey Johnson	725.25	Jack Lind	645.52	Tiffany Shim	585.13
Daniel Jones	796.31	Gordon Mooc	725.11	Sarah Allen	645.38	Ronald VanWoesik	584.28
LaDawn Meador	795.37	Patrick Deane	724.73	Amy Snow	645.08	Allen Beerman	584.05
Larry Finch	793.98	Robert Simmen	723.33	Ashley Glover	644.78	Jacklyn Tweeten	580.09
Elyse Koven	791.20	Ksun Joseph	723.11	Michael McIntosh	643.69	John C Johnson	579.10
Aiona Moeaki	789.70	Jerry Holt	720.85	Vaiola Setefano	643.69	James Baratka	578.50
Toni Curlin	786.63	Christopher Chovanec	720.45	George Fallowfield	643.64	Mitchell Look	576.08
Donald Shinault	786.23	Lon Saunders	719.88	Steven Rotherforth	643.47	Harpreet Ark	575.64
Edith Hernandez	786.23	Dustin Kiss	717.67	Joey Sales	642.61	Dwayne Hargrove	575.50
Jared Rivera	785.91	Alexander Smith	713.52	Patrick Roane	642.52	Kevin Ishikane	575.32
Carmelo DeCicco	785.34	Kerry Loggins	711.47	Zulfikar Bhukera	642.41	Shawn Chambers	574.65
Candice Kemp	781.30	Nathan Radford	710.58	Craig Baxter	641.63	Matthew Beeson	574.29
Kimberly Riley	780.45	Jesse Martin	710.57	Nicole Cote	640.41	Melanie Steckert	574.19
Whitney Pavich	779.00	Amber Heary	703.30	Leotisia Vea	639.26	Kathleen Holmes	573.49
Olga Tsymbal	778.91	Shawna Hermann	702.36	Edith Waaka	639.01	Kuinita Bilo	572.09
Christopher Wren	777.56	Enrico Paredes	700.79	Jonathan Emura	637.57	Thomas Tulowiecki	571.13
Kepueli Lavaka	777.39	Amanda Thibado	699.71	Richard Henry	637.51	Jerry Hussey	569.98
Jill Wender	777.18	Pamela Collier	699.68	Matthew Finney	636.50	David Evans	569.38
Gregory Hayman	775.03	Kris Wong	696.74	Harris Price	634.10	Al-Karim Walji	566.27
Dean Lowens	774.98	Susie Taylor	695.99	Frank Jendusa	632.11	Audrey DeLoach	566.15
Tiffany Rintone	773.95	Cherise Tuzikova	695.14	Lazarus Echeta	631.68	Michael Sawyer	566.04
Mark Kukielski	772.38	Whitney Reed	690.97	Austin Ferguson	630.61	Blake Higuchi	565.85
Sefesi Tupou	772.25	Minh Phung	690.40	Chad Potts	629.90	Harold Durana	565.52
Ben Halali	772.12	Alfred Taren	690.32	Sergio Quintanilla	628.93	Florist Vaki	565.31
Christine Moulton	771.83	Brandon Belisle	688.33	Robert Antonizo	628.87	Juan J de la Cruz	564.18
James Aalders	771.68	Dustin Moore	685.48	Deborah Johnson	627.84	Harold Appleby	563.49
Jeryl Madfis	771.58	Jeremiah Ponce	684.01	Cynthia Pellin	627.79	Richard Dyer	563.18
Mary Long	769.78	Patrick Robitaille	681.39	John Kemp	626.91	Nestor Aramayo	562.71
John Keiderling	768.61	Robert Stelletello	681.08	Norman Lew	625.04	Raymond Bill	562.30
Jonathan Davis	767.81	Manivannan Ponniah	680.07	Lindsay Blecha	624.93	Brian Slazyk	561.80
Tiffany Cummings	766.74	Taylor Kramer	680.05	Ellen Weinstein	624.89	Ronald Rennich	561.20
Crystal Newton	766.59	Rebecca Najlis	678.83	Landre Clark	624.38	Shana Rogers	559.93
Elizabeth Kohl	766.03	Richard Cleveland	676.08	Harvey Griffin	624.38	Beth Snow	558.55
Jamie Soberanes	760.94	Kris Milligan	675.73	Royland Walker	623.82	Charles Ellington	557.54
Maria Rezzo	759.88	Kristi Vang	675.60	Rachael Usu	621.73	Nicholas Wilt	556.59
Mercedes Ayala	758.81	John Viar	674.15	Jamie Solis	621.43	Jacqueline Reim	556.43
Juan Planells	758.01	Garrett Jones	673.57	Ziqing Liao	617.47	Jesse Atatai	556.29
Fualaan Ioane	757.29	Krista Thieme	673.31	Theodore Greer	616.99	Don Allan	555.89
Lawrence Hauck	757.02	Marvin Blanchard	672.23	Michael Bague	616.95	Phillip Montano	553.00
Samvel Tigranyan	756.80	Tevita Tupouniua	672.14	Erin Walden	614.98	Bruce Thomas	551.72
Anthony Wolf	756.38	Heather Hewitt	668.71	Stephen Cartwright	611.96	Bonnie Williams	551.45
Krista Walsh	754.05	Casey Sperzel	668.52	Lionel Awode	608.59	Duane Robertson	551.25
Irata Passi	753.09	Gregory Grant	667.63	Elizabeth Lo	607.92	Shana Carletti	551.18
Raymond Angeles	752.33	James Reilly	665.89	Julia Iakopotuipua	607.91	Kelly Yingling	551.18
Jennifer Birns	751.98	Debra Glaze	663.71	Ryan Neel	607.77	Jason Shearer	551.12
Kenji Leonard	751.04	Michelle Suazo	663.61	Rodney Mori	607.60	Paealata Lelenoa	550.78
Whitney DeLong	749.18	Karolina Brandys	662.03	Oopa Blake	606.48	Darrence Jones	550.77
Connie Reichard	746.98	Maria Diringar	661.91	Atapana Faimalo	604.91	Iasinta Nganwoo	549.25
Stacey Maniapoto	746.79	Christopher Ammons	661.24	Angela Costello	604.50	Xay Dang	546.84
Dewdney Bent	744.45	John Romanucci	660.06	Allen Lepouumaga	603.73	Crystal Reeves	546.37
Shane Linarez	743.11	Kyriacos Davis	659.98	Joshua Goldstein	602.39	Heather Christensen	545.94
Javier Esquivel	741.81	Ricardo Grandt	658.98	Kevin Murray	600.09	Twanna Tucker	545.54
Tien Nguyen	739.26	Tevita Eliesa	658.11	Sherry Britton	599.68	Michael Wichelns	545.23
Hannah Klein	738.92	Toni Sanders	657.70	Morgan Preston	599.48	Joshua Ofahulu	545.04
Timothy Powers	738.55	Patricia Jones	656.37	Crystian Rozotto	597.99	Ghaith Ady	544.35
Sheila Anderson	738.39	Travis Vandenberghe	655.35	Maritza Soto	597.92	Mona Green	543.95
Daniel McQuoid	736.62	Danielle Riddle	655.31	Nanette Clay	595.49	Sydney Forestal	543.52
Kalle Convery	734.82	Andres Sylva	654.52	Paul Snyder	593.18	David Livingston	543.15
Brandon Topel	731.27	Ryan Ward	653.01	Timothy Bunfill	592.93	Fuga Pauga	543.07
Anthony Futules	730.63	Michael Weeder	652.51	Joyita Maulolo	590.64	Erica Tidd	542.25
Timothy Bell	730.17	Christopher Weglarz	651.21	Kristi Tallant	589.17	Antario Noel	541.82
Lakimblee Freeman	726.85	Juanita Fussell	648.68	Sultaun Abdulshahid	588.50	Kevin Wurn	541.16
Allison Bankowski	726.83	Francisco Toscano	647.82	Umuti Kenese	587.88	Lamonica Solomon	538.25
Samuel Parent	726.14	David Fox	647.03	Lisa Kahan	586.78	Ryan Saridakis	537.69

World's Greatest Bonus



Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Dina Cobos	\$536.35	Timothy Armour	\$471.33	Don Tong	\$416.77	Mark MacLean	\$372.61
Julia Sigal	535.88	Daniel Miorelli	469.53	Troy Boles	415.35	Sambo Kong	372.55
Michael Valbuena	535.85	Rosalind Faaita	468.96	Larry Abraham	414.35	Alex Pericles	372.55
Randy Pickard	533.80	Sara Flesch	468.64	Harold Canter	412.16	Whitney Giandalia	372.00
Justin Best	532.91	James Scheller	468.60	Nickolas Schuler	411.39	Thomas Harris	371.75
Tamara Tally	532.68	David Steinhoff	467.50	Tian Luo	410.41	Rory Crockford	371.37
Juan Cordova	531.64	Mark Holcomb	466.72	Arthur Westergren	408.73	Daniel Rhoades	370.38
Carlos Rodriguez	528.07	Tiffani Tavormina	465.51	Jennifer Duke	408.27	Gillian Williams	370.32
Charity Whittington	527.55	Joel Pena	464.92	Alison King	407.94	Ronald Trombetta	370.10
Christopher Jordan	527.38	Jose Chavera	462.45	Horace Johnson	406.23	Helen Taylor	369.28
Albie Udom	526.91	Anton Bokhanchuk	461.46	Steven Fauth	406.03	Scott R Davis	369.25
Mark Danner	526.52	Barry Estep	461.40	Anthony VanKirk	405.62	Barton Paczkowski	368.66
Miguel Adame	526.29	John Kent	460.80	Eduardo Sousa	405.44	Patricia Olaleye	368.11
Michael Shelton	524.92	Renard Leggett	459.95	Thomas McElwee	404.78	David Harding	367.56
Anne Fauset	524.56	Matthew Girard	459.88	Trenton Tipton-Fletcher	404.51	John Devries	364.88
Catherine Brown	522.37	Brian Welsh	458.59	Soana Simonetti	403.50	Alana Pendleton	363.48
Francis Cawley	521.80	Aaron Singer	458.30	Richard Evans	401.49	Samuel Morales	363.44
Anna-Marie Grimstead	521.44	Anne-Marie Mua	457.51	Marissa Porcheddu	401.07	Audieruel Genteroy	363.14
Sonja Erickson	517.50	Franklin Allen	456.97	Mark Gorman	400.98	Matthew Strom	362.83
Dominique Bertoncini	517.23	Lyndi Cooper	456.77	Graeme Bollinger	399.59	Morgan Messina	361.54
Jesse Rivera	514.28	Mark Hoffman	456.27	Cedric Moore	398.35	Matthew Nereng	358.78
Natasha Levandowski	513.27	Leemo Saolotoga	456.24	Lester Washington	398.14	Courtney Grevenstuk	358.74
Julie Wells	512.57	Mark Rosen	455.90	Tenere Williams	397.16	Mario Chavez Jr	357.91
Ronnie Williams	511.75	Tyler Zemenchik	455.88	Luke Abler	396.88	Damien Cannaday	357.73
Taylor Sharp	510.06	Daniel Compail	455.05	John Fuller	396.73	Steven Janev	356.91
Randall Cook	509.30	George Lahamedjian	454.54	Vazken Keledjian	396.39	Angela Harrison	356.64
Shaun Taylor	508.38	Dawn Selden	454.41	Robert Black	394.90	Peter Kwiatkowski	356.51
Jon Chapin	508.26	Roger Weisman	453.81	Randy Lee	394.61	Marvin York	356.50
Arthur Soriano	508.06	Mary Wylie	453.53	Michael Busher	394.09	Zura Zizov	356.46
Chau Tran	507.59	Tanisha Miles	452.30	Jenny Sample	393.65	Constance Hampton	355.65
Deborah Parnell	506.56	Jacob Brockmann	450.76	Aaron Tavizon	392.12	Charles Pantely	355.46
JoAnne Marks	505.95	Ciera Johnson	450.32	Preeti Sahgal	392.05	Aaron Ashby	354.57
Akil Mallard	505.05	Sunil Sookraj	448.78	Josh Olson	391.59	Nicholas Collins	354.51
Nicolas Hutchinson	504.79	Kimberly Luke	447.90	Christopher Vengrow	391.48	Lisa Lee	353.25
Anton Butcher	504.55	Todd Bornstein	447.66	Suinitila Eukaliti	389.80	Brian Blair	351.06
Jason Anderson	503.29	Lyttoni Brown	443.21	Sheila Murphy	389.72	Debra Williams	350.90
Rodney Nichols	502.28	Jeffrey Guerette	441.22	John Setu	387.42	Fololeni Hansen	350.44
Jesse Smith	502.08	Sujata Kapadia	440.50	Saipele Vailaau	387.27	Ty Lampkin	348.95
David Johnson	500.98	Charles Murray	440.17	Robert Barzyk	386.28	Erin Moyer	348.42
Dwight Gradolph	500.82	Litia Ahsam	439.59	Jeremy Colhoff	386.24	Sandra Chavis	347.85
Kwame Micah	499.57	Clinton Talbert	438.81	Dennis Vrem	384.42	James Evans	347.77
Matthew Diulus	497.27	Timothy Mennefield	438.26	Brandon Dean	383.77	Mareta Leota	346.77
Paulo Rosa	493.68	David Iriye	437.08	Kevin Keating	383.23	David Avalos	346.15
Kevin White	493.04	Robert Drake	436.76	Jamie Strahl	383.20	Christopher Manzelli	344.87
Adelfa Parinas	491.70	Bruce A Jensen	434.66	Lisa Sanders	383.14	Scott Johannes	344.30
Stephen Kotajarvi	491.52	Richard Mercado	434.50	Kiet Truong	382.67	Carl Lindahl	343.42
Kenneth Greer	491.05	James Hayashi	433.13	Paavo Cymanow	382.66	Rae Duvauchelle	342.85
Abdilmajid Ibrahim	489.96	Andrew Podgorski	431.74	Kiana Bowles	382.18	Robert Fader	342.00
John Donily	488.99	Stan Griswold	430.98	Andre Perez	380.77	Travis Peterson	340.32
Sylvie Mahe	485.17	Richard Davis	430.67	Jonathan Clark	380.50	Peter Athas	339.82
Lisa Wood	484.71	Lemlem Zerayesus	430.08	Richard Carter	380.49	William Doby	339.81
LaLitha Janardhanan	484.59	Rafael Moran	429.40	Evan Holzhauser	379.46	Roxanna Bernal	338.47
Michael Knutson	484.38	Tiffany Owens	426.76	Daniel Walton	378.63	Nathan Champneys	337.91
Glyn Hurst	484.10	Lindsay Bawtinheimer	426.72	Christopher M Williams	378.58	Ryan Bisanz	337.19
Adam DeLuna	483.21	Jason Gold	426.71	Anna Claros	378.38	Lynn Parker	336.63
Diane Lalo	481.88	Tammera Simeona	425.98	Latasha Bell-Jacobs	378.36	Siobahn Counts	336.55
Ashley Cesta	481.40	James Smith	424.17	Jessica Candito	377.87	Derron Alexander	335.98
Philip Zinger	481.30	Keri Tache	423.12	David Levy	377.62	Ricardo Garavito	335.74
Adam Zlupko	478.63	Brian Culp	421.81	Lorraine Chaney	377.16	Thomas Detienne	335.50
Jeremy Harbin	477.69	Janet Bingham	420.48	Steven Traver	377.06	David Moir	334.62
Timothy Romeo	477.63	Keyra Montoute	419.49	Jeremy Engrav	375.97	Osama Shoubaki	334.45
Benjamin Mancillas	474.92	Herman Fennell	419.17	John Baker	375.25	Mark Moussa	333.56
Michael Segulla	474.62	Jalorma Richards	418.72	Michael Sheets	374.22	Theresa Bellajaro	333.03
Alex Hernandez	474.61	Achille Zogo	416.98	Richard Johnson	372.68	Marcelo Maucesa	333.00

World's Greatest Bonus



Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Robert Repasz	\$330.84	Aaron Fry	\$298.75	Jeffrey Timmons	\$269.16	William Hannah	\$247.48
Jacob Meisenburg	330.69	Lima Drysdale	295.53	Christopher Brown	268.74	Tonya Roberts	246.96
Bobbie Maurer	330.34	Dwayne Cameron	295.23	Cathy Thompson	268.73	Andrew Aaron	246.91
Billy Wilder	329.68	Miranda Burrell	295.17	Ligia Jones	268.52	Steven Edgell	246.53
William Bonati	329.63	Garrett Shaffer	294.81	Andrea Yee	268.16	Robert Nolan	245.72
Ana Thomas	328.48	Peter Campbell	294.65	Shannon Henderson	268.06	Fetuutaha Likiliki	245.65
Anita Beletski	328.40	James Jordan	293.90	Diana Cardenas	267.49	James Peckham	245.33
Cassandra Evans	327.86	Jason Watson	293.40	Nicholas Clark	267.31	Patricia McCain	245.04
Thomas Quintalino	326.92	Charlene Losse	292.53	Anita Ferris	267.00	Chris Johnson	244.77
James Schneider	326.57	Sedina Jones	292.48	Kelvin Chu	266.60	Phyllis Walton	244.57
Shari Roszmann	326.29	Jacob Foster	292.47	Anton Keller	266.02	Bethany Weeder	244.57
Bruce Cuddy	325.75	Carol Talbert	290.55	Landon Thalman	265.76	Danielle Jankowski	244.49
Eric Almeida	325.74	Melissa Wartman	290.17	Michael Rubin	265.21	Maryann Boyd	243.68
Ivra Bassett	325.38	Bryson Buck	289.53	Shawn Benson	264.85	Douglas Morhac	243.51
Charles Reineke	325.29	Akil Smith	289.16	Nguyen Nguyen	264.78	Melody Regensburg	243.15
Gerry Hoops	324.97	Murphy Bergeron	289.00	Jose Rubio	264.69	Cheryl Rodriguez	242.84
La'Tasha Tabb	324.78	Neal Gunn	288.67	Nancy Manivong	264.54	Mary Belliveau	242.75
Robert Carphin	324.48	Roki Siamornua	288.38	Thristan Cooke	264.30	Kyle Malone	242.60
Bradley Gray	324.23	David Elliott	287.68	Stephen Oleszkowicz	263.07	Laura Taylor	242.44
Chad Lynch	324.23	Ismael Rivera	287.01	Amanda Stoebe	262.96	Alan Laabs	242.41
Aric Lopez	323.09	John Hughes	286.62	Henufanga Lauaki	262.87	Michael Valencia-Gamit	242.06
Nicholas Thompson	323.00	Akilotoa Hifo	285.27	Howard Price	262.84	Denon Minney	242.02
Anthony Brown	322.99	Brandi Hershey	284.63	Elena Ivanova	262.41	Jennifer Holliday	241.92
Antonio DeJesus	322.90	William Peterson	284.22	Filipo Patau	262.05	Andrew Coleman	241.12
Rebecca Allbaugh	322.48	David Gombkoto	283.66	Pamela Drury	261.81	Stephanica Esmena	240.46
Keith Bryant	322.45	Sean Hanson	283.44	Matthew Jimino	261.62	Brody Baxter	239.94
Laura Maurillo	321.60	Matthew Remaley	283.38	Nichole Mirkovich	261.43	Joanne Witwicki	239.73
Daniel V Smith	320.89	Diana Hernandez	282.00	David Hafner	261.22	Michael Burningham	239.65
Scott Braybrook	319.99	Dameon Daniel	280.93	William Blair	261.10	Alicia Brown	239.36
Joseph Montoya	319.62	Amanda Brown	280.08	Robert Patey	261.06	Mario DePinto	238.42
Mark Evans	319.10	Joseph Opulski	279.72	Stephany Craig	260.99	Andrew Queen	238.19
Anishia Kalanick	318.91	Jeffory Churchfield	279.64	Cynthia Blowemiller	260.51	Rotorua Sootagaleu	237.76
Hulita Moimoi	318.76	Marino Baca	278.89	James Dolan	260.01	Ralph Johnson	237.65
Mark Harhager	318.71	Joel Neiryneck-Coon	278.79	Vili Mounga	259.60	Adam Avalos	237.58
Daniel Valenzuela	318.51	Felisha Fullard	278.19	John Charlton	259.59	Bill Saunders	236.70
Jeff Lamar	318.46	Layla Strange	277.76	Shane Burns	259.56	Janice Dixon	236.28
Mark Wellman	317.85	Pelenatete Lamsam	277.56	Adam Peters	258.60	Jacquelyne Batiste	235.78
Rebecca Birdwell	317.72	Lakesha Cotton	277.53	Aldrian Carroll	258.54	Jason Winters	235.17
Kyle Schmutte	317.57	Larry Pereiro	277.30	Kathryn Kaiser	257.90	Nancy Myers	234.79
Shane Eaton	317.47	Alicia Mulligan	276.97	Philip Abramovitz	256.98	Michael Carter	234.60
Anthony Grenga	316.90	Cassie Graham	276.79	David Cortez	256.33	April Ramsayer	233.64
Nicholas Libertella	316.04	Kalameli Tjai	276.70	Michele Costa	256.22	Kristal Chappell	233.12
Bryce Pollock	315.97	Tuimanua Kauapi	276.59	Michelle Gardner	255.40	Gerald Bledsoe	232.92
Roberta Saley	315.55	Aaron Gebke	276.57	Nicole Pelayo	255.26	James Rolshouse	232.78
Shawn Melvin	314.00	Jireh Tuigatei	276.36	Victoria Kane	254.97	Christella Lambert	232.31
Courtney Lovsteen	313.89	Francis Quesnel	276.16	Lucinda Kaptur	254.61	Ana Siau	232.23
Brenda Howell	313.43	Robert Spencer	276.14	Favian Ramos	254.47	Geena Heredia	232.15
Julie Hwang	313.37	Gustavo Palacios	276.07	Sanele Ahlam	253.62	Mark Shaw	231.30
Bobbi Bond	313.15	Joseph Zoccoli	275.58	Carrie O'Day	252.60	Denea Bowen	231.27
Justin Clay	312.83	Maria Carrera	274.89	Robert Holby	252.46	Georgia Anagnostopoulos	230.18
Craig Priestad	312.59	Felicia Ricks	274.45	Thomas Matalino	252.27	Melissa Alves	228.47
Harry Kochi	311.28	David Killion	274.12	Christopher Muchmore	252.03	Theresa Cruz	228.33
Scott Gravidahl	311.25	Sonia Marin	273.94	Gordon Blackshaw	251.30	William Spurlin	227.99
Salima Abdin	310.21	Mark Glazer	273.89	Rachael Mears	250.55	Kathy Satow	226.93
Craig Fairhurst	308.17	Cickie Piacentini	273.57	Melissa Losk	250.50	Jennifer Smith	226.92
Lonnie Williams	307.90	Mark McElroy	273.03	Delores Joseph	250.45	Justin Randazzo	226.63
Dusty Woolwine	307.34	Daniel Hanson	271.33	Livingston Reid	250.44	Dustin Pollock	226.57
Michael Beaulieu	306.34	Bridget Delande	271.04	Jonathon Bailey	250.29	Eric Conroy	226.09
Shirley Young	305.11	Steven Perez	270.89	Walter Rohrbacher	250.06	Jonathan George	225.82
Marc Lutz	304.78	Gerald Shenkman	270.76	Todd O'Neill	249.76	Bhanupratap Suryavanshi	225.81
Alon Fischer	304.68	Penny Reineck	270.16	Shelby Poston	249.44	Ryan O'Donnell	225.72
Seleti Manukia	303.83	Keith Heggaton	269.83	Paramjit Sangha	249.41	Christina Schajnoha	225.66
Patricia Longenecker	301.38	Blaise DiDonato	269.60	Linda Byas	249.06	Willie Johnson	225.52
Silvia Rodriguez	300.27	Heath Sagon	269.33	Kamil Dixon	248.73	Souleymane Bah	225.11
Kristen Fitzhugh	299.17	Jack Wang	269.25	Carmela-Adryann Valerio	248.22	Malorie Bartlett	224.85

World's Greatest Bonus

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Jessica German	\$224.78	Bryant Smith	\$215.47	Kristen Duncan	\$209.15	Neomai Muasika	\$203.10
Nitro Leota	224.26	Shane Champagne	214.52	Justin Kelling	209.14	Ryan Stanton	202.82
John Tippett	223.79	Robert Chobor	214.30	Michael Rosecrans	208.97	Deadra Turnbow	202.82
Christian Ramos	223.22	Daniel Umbertone	213.79	Andrew Virkus	208.50	Gian-Paolo Diberardo	202.33
Alpha Robinson	223.20	Randel Wolf	213.64	Cory Trepanier	208.47	Quincy Raymond	202.25
Reginald Nguyen	222.93	Nicholas Bush	213.27	Loretta Ellison	208.35	Janice Williams	201.75
Donald Dick	222.67	Brian Weinewuth	212.91	Rebecca Bahls	208.29	David Nham	201.68
David Kapiloff	222.63	Juana Martinez	212.67	Chad Rowe	207.97	Maryna Danielian	200.18
Shannon Eberle	221.91	Gracie Jasso	212.49	Maria Hunter	207.80		
Brock Bode	221.19	Steven Callahan	212.40	Veronica Lara	207.66		
Edward Rangel	220.94	Jean Futialo	211.76	Thomas Soloweyko	207.57		
Christina Reil	219.74	Robert Chun	211.51	Richard Poe	207.49		
Jamie Nelson	218.82	Yanira Ramirez	211.05	Colleen Martin	207.21		
Jeffrey Mathusek	218.35	Kurt Papenhausen	211.02	Timothy Watson	207.02		
Donna Adams	218.19	Shirley White	210.99	Norman Dawson	206.56		
Emil Mohareb	218.17	Paige Quezada	210.42	Kevin Burke	206.36		
Shalaah Watson	217.48	Earl Gibson	210.07	Manuel Chavez	205.55		
Christine Gross	217.06	Sonja Wilcher	209.95	Aghayni Nazarian	205.14		
Dan Baumann	217.00	Tammy LaBello	209.88	Silia Kuka	205.00		
Christopher Ryan	216.75	Dale Meyer	209.87	Megan Fultz	204.47		
Josh Millen	216.44	Raymon Reynolds	209.64	Jose Mancilla	204.20		
Jeri Dalgleish	215.98	Jane Claffin	209.58	Pamela Jett	204.15		
Crystal McNeese	215.74	Ronald Berube	209.16	Aaron Garcia	203.82		

Reinstatement Bonus

Total: \$40,500.60

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Sami Mogannam	\$5,541.03	Bradley Weigand	\$557.58	Catherine Brown	\$401.79	Daniel Pereira	\$268.26
Nabil Spahi	2,426.94	Laura Abrams	555.10	Ben Halali	390.00	Greg Stewart	266.55
Richard Walus	2,026.52	Samantha Chui	548.01	Douglas Zigby	376.74	Angel Arista	248.28
Frank Kolligian	1,679.02	George Bourque	519.63	Javier Esquivel	345.18	John Windham	240.90
Lance Martin	1,585.59	Lily Tchen	487.12	Mitchell Look	340.05	Benton Tong	218.82
David Higa	1,440.45	Erez Shabtay	482.19	Benjamin Mancillas	336.06	Rafal Kuchta	216.72
David Garbarskiy	1,427.31	Brandie Howard	480.42	Jeff Krull	330.00	Elvis Obanor	213.78
Rudi Camenzind	920.73	Jose Sanchez	467.40	Debra Bell	329.25	Lucrezia Laera	212.52
Glyn Hurst	800.74	Karl White	456.93	Christopher Clark	303.30	Harjeet Rana	211.11
Steven Lucero	778.05	John Serrano	418.50	Jodi MacPherson	298.63	Scott Kim	209.20
Patrice Amador	643.53	Sarah Quint	416.07	Carlo Bonifazi	296.43	Rebecca Najlis	208.02
John Bulecza	624.23	Larry Adebessin	403.86	Albie Udom	285.87	Kevin Rendon	207.12
Richard Perry	619.62	Brandon Cooley	402.27	Katherine Fallon	274.71	Olaf Johnson	204.21